

CORPORATION

Nissan L

Presentation for R&D

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Development target of Next- generation Materials/APIs/Drugs	P18
Measures of each laboratories	P21
What we aim for	P41





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### 1. History and Core Technology -Our History-







SHIBUSAWA Eiichi TAKAMINE Jokichi

- Exit from Petrochemical business changed our manufacturing to create high valued products
   Destarted as a "value creating company" in 1980, priorited with two pillars: "bigh took field such as agreed to be agreed by the second se
- Restarted as a "value-creating company" in 1989, oriented with two pillars: "high-tech field such as agrochemicals and pharmaceuticals" and "technology field such as functional products and chemicals"

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### 1. History and Core Technology -Our Core Technologies-

### <Existing Businesses and Core technologies>









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### 2. R&D Organization - Laboratory location -



Nissan Chemical Taiwan Co., Ltd. (Taiwan) R&D and sales support for display and semiconductor materials

# 2. R&D Organization- Function and collaboration -

- Drug discovery of Agro and Pharma by fine organic synthetic technology
- Study manufacturing process of candidates of Agro, Pharma and materials
- Latest research of chemical analysis, utilization of data science



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Slogan for Business Plan

To be an Enterprise that Faces Challenges toward the Future through Value Co-creation







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### 4. Strengthening Business Foundation -Enforcing HR development-

Improving literacy of

**Information Science** 

Training and assessment with outside consultant



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4. Strengthening Business Foundation - Enforcing HR development-

Established HR Development Gr. in Materials Research Lab.

- Training capable researchers and support careers and efficiency
- Developing HR capable to material informatics and digital transformation



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### 4. Strengthening Business Foundation - Expand R&D Business Foundation and Function-



Enforce valuation and analysis function

Efficient and advanced R&D using latest evaluation/analysis equipment



<Two-dimensional X-ray diffraction equipment>

Visualize crystallinity and orientation of the materials



<X-ray Photoelectron Spectroscopy equipment(XPS)>

Analysis surface composition, molecular bond and thin film depth of the materials



<Orbitrap mass spectrometer equipment>

Separate compounds from mixture, identify in high precision



<Defect inspection system> Inspect and analysis foreign object on the wafer



<Microfluidic droplet generator/selector>

Separate and analysis certain microorganisms to minute droplet

### 4. Strengthening Business Foundation - Strengthen utilization of IP-

General definition of IP landscape

"Analysis management and business information including IP and share the results (overview of current and future situation) to managements and business officers upon planning management or business strategy.

Quote and translate from Study Report of Industrial Property Rights by Japan Patent Office

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#### Our definition of "IP landscape"

"Suggest strategy that contribute to management/business decision by predicting the future of the field (hypothesis formulation) with IP info extract in target field, "IP information" gained from analysis and technical trend, market info and "Non IP information" such as social situation.



### 4. Strengthening Business Foundation - Strengthen utilization of IP-



What we have achieved through the IP landscape

- Provide information enable to judge Go/Stop of the ongoing theme Propose promising offensive line
- ✓ Grasp the trend of new technology fields Extract promising startup companies
- Search and extract other fields to apply owned technology/materials
- Study synergy effect with candidate companies
- ✓ IP due diligence of M&A candidate companies

#### Promotion structure of IP landscape

AIPE(Association of Intellectual Property Education) Certified Specialist of Intellectual Property Management<sup>\*1</sup>

Distribute one in Planning & Development Div. and two in IP Depart. Information Gr. Promote IP landscape by collaboration

\*1: The "Intellectual Property Management" type of job means conducting business in order to create, protect, and utilize intellectual properties such as inventions, utility models, product designs, trademarks, trade secrets, and copyrights. Concretely speaking, this type of job includes diverse type of IP-related jobs such as value evaluation or making patent map in the field of creation, planning strategies of patent application in the protection field, and plotting strategies license strategy or management of trade secrets in the utilization field.

Quote from Website(https://ip-edu.org/english)





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5. Development target of Next-generation							
Materials/APIs/Drugs		Existing	Businesses		CORPORATION		
FY2027MTP						Y2030 Imag	e
		< ¥1 billion	≧ ¥1 billion	Total	< ¥1 billion	≧ ¥1 billion	≧ ¥3 billion
Chemicals	<ul> <li>Fine Chemicals</li> </ul>	FINEOXOCOL (new grade)			FINEOXOCOL (new grade)		
		STARFINE		0.6	STARFINE		
	<ul> <li>Display</li> </ul>	Hard coating materials			Hard coating materials		Next-generation EL materials
		Light control film materials			Light control film materials		
Perfor-		Transparent polyimide			Transparent polyimide		
		Photo VA			Photo VA		
		Next-generation EL materials					
Materials	● Semis		3D packaging process materials				3D packaging process materials
	• Inorganic		EUV materials				EUV materials
		New Organo Sol		11.3	New Organo Sol		
		High refractive materials			High refractive materials		
	• Others	CIS related materials			CIS related materials		
		NC-520 (insecticide)	VERDAD			QUINTEC	VERDAD
Agro-		NC-656 (herbicide)	DITHANE			NC-520 (insecticide)	NC-656 (herbicide)
chemicals			QUINTEC				DITHANE
				9.0			
Health-	<ul> <li>Custom Chemicals</li> </ul>	New APIs	Eldecalcitol		New APIs	Eldecalcitol	
care		Peptides		2.4		Peptides	
			Total ¥	23.9 billion			.i



### Sales of new products<sup>2</sup>

		FY2030 Imag	e
	< ¥1 billion	≧ ¥1 billion	≧ ¥3 billion
Planning & Development	Life Science	Information & Communications	Environment & Energy
Div.			

1: PSC(Perovskite Solar Cells)

2: Products launched in or after FY2019, including pre-commercial samples





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#### Organization and mission





Cat fleas

Ticks

#### Chemical Research Lab. 6. Measures of each laboratories Nissan Chemical ORPORATION Planning & Development Div. Pharmaceutical Research Depart. Explore new pharma (oligonucleotides/low molecular) and animal healthcare drug synthesis Enforce foundation technology and promote drug discovery in-house or collaborating with pharma company, startup or academia. Concentrate to raise the existing pipelines to next stage and create animal healthcare products. Candidate **Pre-Clinical** Clinical Planning/FS Hit to lead selection [Healthcare] Low Joint **NTC-801 NIP-322** Α molecular development С Joint В **SN-001** development Oligo D nucleotides In-house NTC-801: antiarrhythmic agent G NIP-322: therapeutic agent for chronic pain SN-001:DRPLA(dentatorubral-pallidoluysian atrophy) therapeutic age [Animal healthcare] Low Joint Н

#### Foundation technology development

molecular development

AI/ML	ASO/ss-HDO	DNA encoded Library	
Multi sample synthesis	siRNA	Oligonucleotide delivery	



Analysis Research Depart.

Grant competitiveness and superiority to new product development by applying latest analysis technology and internal development

Reveal relationship between pesticide distribution and disease site (MS imaging)  $\rightarrow$  Differentiation from competitor's product





After 10 days Cucumber powder mildew



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Pesticide distribution in the leaf after 10 days

Analysis of microstructure and image  $\rightarrow$  Function digitalization



To develop new products: Usage imaging, image analysis, materials informatics and outside large facility e.g.: NanoTerasu © 2025 Nissan Chemical Corporation | 25





#### Vision of Materials Research Lab.

Continuous creation of high valued products -whose priority is consumer satisfaction- as a core base of performance materials development Overcome change by developing and utilizing HR





LiB Carbon neutral

All solids•hydrogen fuel•perovskite battery

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#### **Existing Businesses** Display Materials Research Dept. Next-generation EL materials Alignment materials Light control film materials Polarizer Target Scatteri Hard coating Color filter materials Cover film Alignment **Materials** LC laver for retarder Polarizer Touch sensor Transparent Bank materials Cathode etc. Polarize Photo alignment ETL, HIL Flexible substrate I PUV **KYUSYU NANOTEC OPTICS** ETL: Electron Transport Layer https://kyunano.co.jp/product/ HIL: Hole Injection Layer Target Target Target Peripheral materials for OLED Alignment materials for light Alignment materials for IT and TV and QD-EL to improve function. control film for auto motive especially for photo alignment VA. and architecture. OLED: Organic Light-Emitting Diode

Next generation

materials

VA: <u>V</u>ertical <u>A</u>lignment LPUV: <u>L</u>inearly <u>P</u>olarized <u>UV</u> Light

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QD-EL: Quantum Dot Light Emitting Diode











EUV-UL: Resist underlayer film for EUV Si-HM: Silicon Hard Mask SOC: Spin on Carbon

Continuous development of underlayer materials for EUV lithography.



#### HBM(High Bandwidth Memory)



- Material :NAD series
- Application:TBDBM for 3D package on wafer
  - Spin coating type
  - Mechanical & Laser process adapting

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**Existing Businesses** 

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**Existing Businesses** 

### Inorganic Colloid Materials Research Dept.



### Semiconductor Peripheral Materials Research Dept.

Planning & Development Div.

#### Optical Interconnect Materials





 Our material :Optical waveguide materials
 Application:Reducing insertion loss by optimizing the refractive index of Core-Clad



- Our material: Thermal interface materials
- Application: Reducing the thermal resistance between IC chip and a heat sink/spreader

#### Ultra Thin Copper Foil



- Our material :Ultra thin copper foil with plastic carrier
- Application :Seed layer for fine copper wiring



### Energy Materials Research Dept.

Planning & Development Div.



- Function: Improvement
   of Manufacturing Efficiency
  - of Manufacturing Efficiency
- Target: Fuel Cells and Water Electrolysis PFAS free

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Improvement of Lifetime

Function:







Agricultural Chemicals R&D Depart.

### **Over 400 Products**



Sales support of herbicides, insecticides and fungicides

#### • Developing new mixtures

- Developing new formulations and recipes
- Applying to new fields
- Evaluation of new AIs from partners
- Management of resistance and crop injury issues

Collaboration with Materials Research Lab., Saitama Fac., Agrochemicals Div.





Animal health care drugs "Fluralaner" applied to various animals



- Different tablet products depending on dog's size
- Spot on products for cats
- Developing new mixtures





For poultry

For livestock

Exzolt®



#### Agricultural Chemicals R&D Depart.

**UZ** Research for new pesticides discovery

### Stage 1



### Products to be launched





√2024:Registered

Expected peak sales: 6.0 billion yen
 Contributing to maintain and increase top share of Nissan's sales in domestic paddy rice market



✓ 2027: Expected to be launched
 ✓ Developing in major rice
 producing countries
 ✓ Expected peak sales: 10.0 billion
 yen
 Developing new paddy rice
 herbicide market globally

#### Stage 2





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Agricultural Chemicals R&D Depart.

### Strategies of Biological Pesticides

Establish R&D structure (infrastructure, discovery, development, formulation and fermentation), manufacturing, registration and sales

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Establishing bio research team (Biologicals Gr. in Biological Research Lab.)

Joint research

Joint development

Product Introduction Research of biological pesticides discovery Microbiome analysis and introducing new technologies

Optimizing from Nissan original and partners' library

Study adopting existing products  $\Rightarrow \Rightarrow$ Understanding Sales(Approaching to group subsidiaries)and Registration system

Enter M&A into sight

Toxicology & Environmental Science Depart. Promptly propose solutions to safety issues by utilizing new technologies

Introduce and refine omics analysis technology Omics technology enables…

Toxicity mechanism elucidation and biomarker search by comprehensive analysis of biomolecule such as mRNA

Establish mechanism-based screening systems to address toxicity issues

Contribute to reducing animal experiments

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\* e-fate: environmental fate

High throughput e-fate evaluation (Wet evaluation)
 Establish e-fate parameter prediction using machine learning and AI

(Dry evaluation)

Environmental issues (groundwater pollution, environmental toxicity, *etc.*) significantly impact pesticide registration

Evaluate e-fate from both wet and dry from the early phase

Realize environment-friendly pesticide discovery !



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Medicinal Research Depart.

- Hybrid team of drug discovery/regenerative medicine and bio/materials
- Prompt development responding market and consumer needs
- Challenging spirit seeking revolution

"Allogeneic iPSC-derived cardiomyocytes"

Treatment of severe heart failure caused by ischemic heart disease Domestic clinical trail phase 1 and 2 All 10 administrations completed (Heartseed Inc.)



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"Participate in value chain consortium of stable supply of cells"

Contribute to the mass production process of cells

FCeM<sup>®</sup> Advance-CR



Planning & Development Div.



Mass production of cells





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### Developing products for the next growth driver

### Next-generation Materials/APIs/Drugs, New Products Sales



1: Products launched in or after FY2019, including pre-commercial samples.

# 7. What we aim for

- Besides existing core technologies, we will acquire new technologies and expand into new areas related to the three growing businesses

- We will accelerate growth in each business area by improving and combining core technologies to contribute to solving social issues



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