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Securities Code: 4021 June 4, 2019

### To Those Shareholders with Voting Rights

Kojiro Kinoshita Representative Director, President & CEO Nissan Chemical Corporation 5-1, Nihonbashi 2-chome, Chuo-ku, Tokyo, JAPAN

# NOTICE OF THE CONVOCATION OF THE 149<sup>th</sup> ORDINARY GENERAL MEETING OF SHAREHOLDERS

You are cordially invited to attend the 149<sup>th</sup> Ordinary General Meeting of Shareholders of Nissan Chemical Corporation (the "Company"). The meeting will be held as described below.

If you are unable to attend the meeting, you can exercise your voting rights by either of the following means. Please review the Reference Documents for the General Meeting of Shareholders, and exercise your voting rights.

## Exercise of Voting Rights in Writing (or by Post)

Please indicate your votes for or against the proposals on the enclosed Voting Rights Exercise Form and return it to the Company, ensuring that the form reaches us by 5:40 p.m., Tuesday, June 25, 2019 (Japan Time).

### Exercise of Voting Rights via the Internet, etc.

Please access the website for exercising voting rights as indicated in the enclosed Voting Rights Exercise Form and exercise your voting rights by 5:40 p.m., Tuesday, June 25, 2019 (Japan Time).

1. Date and Time:	Wednesday, June 26, 2019 at 10:00 a.m. (Reception starts at 9:15 a.m.)
2. Place:	Josui Kaikan, 2F, Star Hall
	1-1, Hitotsubashi 2-chome, Chiyoda-ku, Tokyo, Japan
3. Agenda of the Meeting	
Matters to be reported	<ol> <li>The Business Report and the Consolidated Financial Statements for the 149<sup>th</sup> fiscal year (from April 1, 2018 to March 31, 2019) and results of audits by the Accounting Auditors and the Audit &amp; Supervisory Board of the Consolidated Financial Statements</li> <li>The Non-Consolidated Financial Statements for the 149<sup>th</sup> fiscal year (from April 1, 2018 to March 31, 2019)</li> </ol>
Proposals to be resolve	d:
Proposal No. 1:	Appropriation of Surplus
Proposal No. 2:	Election of Nine (9) Directors
Proposal No. 3:	Election of One (1) Corporate Auditor
Proposal No. 4:	Determination of Amount and Other Details of Performance-Linked Stock
	Compensation for Directors, etc.

- \* For those attending the meeting, please present the enclosed Voting Rights Exercise Form at the reception desk on arrival.
- \* Included in the documents that should be provided by the Company when providing the notice of convocation for this Ordinary General Meeting of Shareholders are the notes to Consolidated Financial Statements and the notes to Non-Consolidated Financial Statements. As provided for by the relevant laws and regulations and Article 19 of the Company's Articles of Incorporation, these documents are posted on the Company's website (https://www.nissanchem.co.jp/) and are not included in the accompanying material to this document. In addition to the accompanying material to the notice of convocation for this Ordinary General Meeting of Shareholders, the materials audited by the Corporate Auditors and the Accounting Auditors include the notes to Consolidated Financial Statements and the notes to Non-Consolidated Financial Statements that will be posted on the Company's website indicated above.
- \* When it is necessary to modify the matters stated in the Reference Documents for the General Meeting of Shareholders, the Business Report, the Non-Consolidated Financial Statements and the Consolidated Financial Statements, please understand that any matters if modified will be shown on the Company's website (https://www.nissanchem.co.jp/).
- \* The Company participates in the Electronic Voting Rights Exercise Platform for institutional investors operated by ICJ Inc.

# The Company's website (https://www.nissanchem.co.jp/)

# **Reference Documents for the General Meeting of Shareholders**

# **Proposal No. 1: Appropriation of Surplus**

The Company upholds the basic policy of working to improve corporate value from a medium-to long-term viewpoint and providing return of its profits to the shareholders.

After taking into consideration such factors as operating performance, business environment and preparation for future business development, the Company proposes the year-end dividend for the current fiscal year as follows.

(1) Type of dividend property

Cash

- (2) Matters related to distribution of dividend property and the total amount The Company proposes to pay ¥42 per common share of the Company. Under this proposal, the total amount of dividends paid is ¥6,206,849,376. As the Company paid an interim dividend of ¥40, the annual dividend for the current fiscal year is ¥82 per share.
- (3) Effective date of the distribution of surplus June 27, 2019

# Proposal No. 2: Election of Nine (9) Directors

The terms of office of all eight (8) Directors will expire at the conclusion of this Ordinary General Meeting of Shareholders. Accordingly, we would like to increase one (1) Director to further strengthen the management structure, and the election of nine (9) Directors, including three (3) Outside Directors, is proposed.

The candidates for Directors are as follows:

Candidate No.	Name	Position/responsibilities in the Company	Attribute
1	Kojiro Kinoshita	Representative Director, President & CEO	Reelection
2	Junichi Miyazaki	Director, Senior Executive Vice President Head of Finance & Accounting Department Corporate Strategy & Coordination CFO Internal Audit Department, and Environment, Safety & Quality Assurance Department	Reelection
3	Hiroyoshi Fukuro	Director, Senior Executive Vice President R&D Chemicals Division, Pharmaceuticals Division, Research Planning Department, Intellectual Property Department, and Personnel Department	Reelection
4	Katsuaki Miyaji	Director, Managing Executive Officer Head of Corporate Planning Department CRO	Reelection
5	Takashi Honda	Director, Managing Executive Officer Head of Agricultural Chemicals Division Purchasing Department	Reelection
6	Hitoshi Suzuki	Director, Managing Executive Officer Head of Performance Materials Division	Reelection
7	Tisato Kajiyama	Outside Director	ReelectionOutside DirectorIndependent Officer
8	Tadashi Ohe	Outside Director	ReelectionOutside DirectorIndependent Officer
9	Hidehito Obayashi		New CandidateOutside DirectorIndependent Officer

No.	Name (Date of birth)	Career summary	Number of the Company's shares held
1	Kojiro Kinoshita (April 19, 1948) Reelection Attendance at meetings of the Board of Directors 12/12	<ul> <li>Apr. 1977 Joined the Company</li> <li>Jun. 2002 Director, Head of Corporate Planning Department of the Company</li> <li>Jun. 2006 Managing Director of the Company</li> <li>Jun. 2008 Representative Director, President &amp; CEO of the Company (to the present)</li> <li>(Position and responsibilities in the Company)</li> <li>Representative Director, President &amp; CEO</li> </ul>	94,300
	Mr. Kojiro Kinoshita Headquarters and also Director and Presider enhance the corporate achievements, and ins performs decision-ma	ation of the candidate for Director served as General Manager of the Business Strategy Department, Chemi o as Head of the Corporate Planning Department. In addition, as Represe at & CEO of the Company since June 2008, he has been promoting strate e value of the Company Group. Considering his wide-ranging experience sights, the Company judges that Mr. Kinoshita remains qualified to be a l sking on business operations and oversees the execution of duties by Dire as a candidate for Director.	ntative gies to , Director that

No.	Name (Date of birth)			Career summary	Number of the Company's shares held
		Apr.	1974	Joined The Industrial Bank of Japan, Limited (currently Mizuho Bank, Ltd.)	
		Jun.	2000	General Manager, International Department of The Industrial Bank of Japan, Limited (currently Mizuho Bank, Ltd.)	
		Jun.	2003	Corporate Auditor of Mizuho Corporate Bank, Ltd. (currently Mizuho Bank, Ltd.)	
		Apr.	2005	Managing Executive Officer of Kowa Real Estate Co., Ltd. (currently Nippon Steel Kowa Real Estate Co., Ltd.)	
		Jul.	2005	Managing Director of Kowa Real Estate Co., Ltd. (currently Nippon Steel Kowa Real Estate Co., Ltd.)	
		Apr.	2006	Advisor of the Company	
	Junichi Miyazaki	Jun.	2006	Director of the Company	31,800
		Apr.	2007	Director, Head of Corporate Administration Department of the Company	
2	Reelection	Jun.	2008	Managing Director of the Company	
2		Jun.	2011	Senior Managing Director of the Company	
	Attendance at meetings of the	Apr.	2013	Director, Senior Executive Vice President of the Company (to the present)	
	Board of Directors	(Posi	tion and	d responsibilities in the Company)	
	12/12		,	nior Executive Vice President	
				ance & Accounting Department	
		Corp CFO	orate St	rategy & Coordination	
		Inter		it Department, and Environment, Safety & Quality	
				epartment	
	Reason for the nomin				·1 · 1 · ·1
	Mr. Junichi Miyazaki has strived to improve the financial structure of the Company and contributed to the Company Group's growth from a variety of perspectives as the person in charge of Corporate Strategy &				
	Coordination since hi	is assu	nption	of office as Director in June 2006, utilizing his wide-ranging	ng knowledge
	cultivated through his experience in a financial institution. Considering his wide-ranging experience,				
				npany judges that Mr. Miyazaki remains qualified to be a less operations and oversees the execution of duties by Dire	
	again nominated him				cotors, una

No.	Name (Date of birth)	Career summary	Number of the Company's shares held		
3	Hiroyoshi Fukuro (April 18, 1952) Reelection Attendance at meetings of the Board of Directors 12/12	Apr.1979Joined the CompanyJun.2004Director, Head of Electronic Materials Research Laboratories of the CompanyJun.2011Managing Director of the CompanyApr.2013Senior Managing Director of the CompanyApr.2014Director, Senior Managing Executive Officer of the CompanyApr.2018Director, Senior Executive Vice President of the Company (to the present)(Position and responsibilities in the Company)Director, Senior Executive Vice PresidentR&DChemicals Division, Pharmaceuticals Division, Research Planning Department, Intellectual Property Department, and Personnel Department	26,200		
Reason for the nomination of the candidate for Director Mr. Hiroyoshi Fukuro has been engaged in research of electronic materials for many years, and c to business expansion in the performance materials field, as Head of Performance Materials Divi the person in charge of R&D of material science since his assumption of office as Director in Jun Considering his wealth of experience, achievements, and knowledge, the Company judges that M					
		e a Director that performs decision-making on business operations and of Directors, and again nominated him as a candidate for Director.	oversees the		

No.	Name (Date of birth)	Career summary	Number of the Company's shares held			
4	Katsuaki Miyaji (January 27, 1961)ReelectionAttendance at meetings of the Board of Directors 12/12	<ul> <li>Apr. 1985 Joined the Company</li> <li>Jun. 2010 Director, Head of Chemical Research Laboratories of the Company</li> <li>Jun. 2011 Director, Head of Advanced Materials &amp; Planning Department of the Company</li> <li>Apr. 2014 Director, Executive Officer, Head of Electronic Materials Research Laboratories of the Company</li> <li>Jun. 2014 Executive Officer, Head of Electronic Materials Research Laboratories of the Company</li> <li>Oct. 2014 Executive Officer, Head of Materials Research Laboratories of the Company</li> <li>Oct. 2014 Executive Officer, Head of Materials Research Laboratories of the Company</li> <li>Apr. 2016 Managing Executive Officer, Head of Corporate Planning Department of the Company</li> <li>Jun. 2016 Director, Managing Executive Officer, Head of Corporate Planning Department of the Company (to the present)</li> <li>(Position and responsibilities in the Company)</li> <li>Director, Managing Executive Officer</li> <li>Head of Corporate Planning Department</li> <li>CRO</li> </ul>	11,800			
	Reason for the nomination of the candidate for Director Mr. Katsuaki Miyaji has been engaged in research for many years, and has undertaken tasks related to materials research as well as the creation of new products, which is the driving force for the Company Group's growth. Since April 2016, he has been focusing on understanding the status of business operations in each division and achieving goals across the entire Company Group as Head of Corporate Planning Department. The Company judges that Mr. Miyaji remains qualified to be a Director that performs decision- making on business operations and oversees the execution of duties by Directors, and again nominated him as a candidate for Director.					

No.	Name (Date of birth)	Career summary	Number of the Company's shares held			
		Apr. 1981 Joined the Company				
		Feb. 1997 Vice President of Nissan Chemical	Europe GmbH			
		Jun. 2012 General Manager of Planning & Department, Agricultural Chemical Company	-			
		Apr. 2014 Executive Officer, Deputy Head of Chemicals Division, General Mana Development Department, Agricult Division of the Company	ager of Planning &			
		Apr. 2017 Managing Executive Officer, Head Chemicals Division of the Compar	IV U			
	Takashi Honda (March 8, 1959)	Jun. 2017 Director, Managing Executive Offi Agricultural Chemicals Division of the present)				
5	Reelection	(Position and responsibilities in the Company)				
	Attendance at meetings of the	Director, Managing Executive Officer Head of Agricultural Chemicals Division Purchasing Department				
	Board of Directors	(Significant position concurrently held)				
	12/12	President of Hokkaido Sun Agro Co., Ltd.				
		Representative Director of Nissan Chemical Euro	-			
		Representative Director of Nissan Chemical Agr				
		Chairman of Nissan Agro Tech India Private Lin	nited			
	Reason for the nomination of the candidate for Director Mr. Takashi Honda has been engaged in the agricultural chemicals business focused on development of agricultural chemicals and licensing for many years. As the General Manager of the Planning & Development Department since June 2012, and as Head of the Agricultural Chemicals Division since April					
	2017, he has been managing the agricultural chemicals business. The Company judges that Mr. Honda remains qualified to be a Director that performs decision-making on business operations and oversees the execution of duties by Directors, and again nominated him as a candidate for Director.					

No.	Name (Date of birth)		Career summary	Number of the Company's shares held			
		Apr. 1985	Joined the Company				
		Apr. 2007	General Manager of Semiconductor Materials Department, Electronic Materials Division of the Company				
		Jun. 2010	General Manager of Semiconductor Materials Research Department, Electronic Materials Research Laboratories of the Company				
		Jun. 2012	General Manager of Semiconductor Materials Department, Performance Materials Division of the Company				
	Concert	Apr. 2013	Deputy Head of Performance Materials Division of the Company				
		Jun. 2013	Director, Deputy Head of Performance Materials Division of the Company				
	Hitoshi Suzuki	Apr. 2014	Director, Executive Officer, Deputy Head of Performance Materials Division of the Company	8,000			
	(December 11, 1961)	Jun. 2014	Executive Officer, Deputy Head of Performance Materials Division of the Company				
6	Reelection	Apr. 2016	Executive Officer, Head of Materials Research Laboratories of the Company				
	Attendance at	Apr. 2018	Managing Executive Officer, Head of Performance Materials Division of the Company				
	meetings of the Board of Directors 10/10	Jun. 2018	Director, Managing Executive Officer, Head of Performance Materials Division of the Company (to the present)				
		(Position an	d responsibilities in the Company)				
			anaging Executive Officer				
			formance Materials Division				
		-	position concurrently held) f Nissan Chemical America Corporation				
			ive Director of NCK Co., Ltd.				
	Reason for the nomin	-					
			ed in research of electronic materials centering on semicon	ductor			
	materials for many ye	ears. As the H	ead of the Materials Research Laboratories since April 201	6, and as Head			
			sion since April 2018, he has contributed to business expan				
		performance materials field. The Company judges that Mr. Suzuki qualifies to be a Director that performs decision-making on business operations and oversees the execution of duties by Directors, and again					
	nominated him as a candidate for Director.						

No.	Name (Date of birth)	Career summary	Number of the Company's shares held
7	Tisato Kajiyama (May 13, 1940)         Reelection         Outside Director         Independent Officer         Attendance at	Jun.1969Post Doctor Course of The University of Massachusetts Amherst, USANov.1984Professor of Faculty of Engineering at Kyushu University (currently National University Corporation Kyushu University)Nov.2001President of Kyushu UniversityNov.2008President of Independent Administrative Institution Japan Student Services OrganizationJun.2010Outside Corporate Auditor of the CompanyApr.2011Chairman, Board of Trustees and President of Public University Corporation Fukuoka Women's University (to the present)Jun.2014Outside Director of the Company (to the present)(Position and responsibilities in the Company)Outside Director (Significant position concurrently held)	15,200
	meetings of the Board of Directors 12/12	Chairman, Board of Trustees and President of Public University Corporation Fukuoka Women's University	
	Reason for the nomin Mr. Tisato Kajiyama reelection so that his gained as the Presider Chairman, Board of T management of the C Although Mr. Kajiyan	ation of the candidate for Outside Director currently serves as Outside Director of the Company, and the Company p expertise as a Doctor of Engineering and his wide-ranging knowledge and the of Kyushu University, President of Japan Student Services Organization Crustees of Fukuoka Women's University will continue to be reflected in ompany from an outside perspective and from an objective and neutral st na has no experience of involvement in corporate management other that Dutside Officer, the Company judges that Mr. Kajiyama will continue to Outside Director.	d experience on, and the andpoint. n having

No.	Name (Date of birth)		Career summary	Number of the Company's shares held
8	Tadashi Ohe         May 20, 1944)         Reelection         Outside Director         Independent Officer         Attendance at         meetings of the         Board of Directors         12/12	Outside Dire (Significant) Attorney-at- Outside Corp	Qualified for attorney-at-law Instructor for the Legal Training and Research Institute of Japan (court representation in civil proceedings) Outside Corporate Auditor of Canon Inc. Outside Corporate Auditor of Marui Group Co., Ltd. (to the present) Outside Corporate Auditor of Kao Corporation Outside Director of JECO Co., Ltd. (to the present) Outside Director of the Company (to the present) d responsibilities in the Company) ctor position concurrently held) law at Tadashi Ohe & Yutaka Tanaka Law Office, porate Auditor of Marui Group Co., Ltd., and ctor of JECO Co., Ltd.	3,000
	Indidate for Outside Director s Outside Director of the Company, and the Company prop prience and specialist knowledge as an attorney-at-law will Company from an outside perspective and from an objecti- ot have a past experience being involved in corporate man up until the present, he has experience being involved in the as Outside Officer. Therefore, the Company judges that M is duties as Outside Director.	continue to be ve and neutral agement other le corporate		

No.	Name (Date of birth)			Career summary	Number of the Company's shares held		
		Apr.	1969	Joined Hitachi, Ltd.			
		Oct.	2001	Director of Hitachi High-Technologies Corporation			
		Jun.	2003	Vice President and Executive Officer of Hitachi High- Technologies Corporation			
		Apr.	2006	Representative Executive Officer, Senior Vice President and Executive Officer of Hitachi High-Technologies Corporation			
	Hidehito	Apr.	2007	Director, Representative Executive Officer, President and Chief Executive Officer of Hitachi High-	0		
9	Obayashi (April 22, 1944)	Jun.	2011	Technologies Corporation Chairman of the Board of Hitachi High-Technologies			
9	New Candidate Outside Director	Jun.	2013	Corporation Chairman Emeritus of Hitachi High-Technologies Corporation (to the present)			
	Independent Officer	(Sigr	(Significant positions concurrently held)				
				neritus of Hitachi High-Technologies Corporation			
	Reason for the nomin	ation of	of the ca	ndidate for Outside Director			
	Mr. Hidehito Obayashi served as Chairman of the Board of Hitachi High-Technologies Corporation and						
		after that he has been serving as Chairman Emeritus of the company. Accordingly, he has abundant					
	experience and wide-ranging insight as an experienced manager of a corporate group active in diverse sectors of global business. In order to reflect these in the Company's management from an outside						
	0			nd neutral standpoint, the Company has nominated him as			
	for Outside Director.	5					

- Notes: 1. Mr. Hitoshi Suzuki serves as the Representative Director of NCK Co., Ltd. The Company has a trading relationship with NCK Co., Ltd. that includes the sale of products. No conflicts of interest exist between any of the other candidates and the Company.
  - 2. Messrs. Tisato Kajiyama, Tadashi Ohe and Hidehito Obayashi are candidates for Outside Director.
  - 3. Mr. Tisato Kajiyama's term of office as Outside Corporate Auditor of the Company aggregated to four years and term of office as Outside Director of the Company will aggregate to five years as of the conclusion of this Ordinary General Meeting of Shareholders. Mr. Tadashi Ohe's term of office as Outside Director of the Company will aggregate to four years as of the conclusion of this Ordinary General Meeting of Shareholders.
  - 4. The Company entered into agreements with Messrs. Tisato Kajiyama and Tadashi Ohe respectively that limit their liability when they perform their duties concerning the responsibilities under Paragraph 1, Article 423 of the Companies Act in good faith with no serious negligence to the minimum liability provided for by the relevant laws and regulations. If their reelection is approved, the Company plans to renew the same limited liability agreement with them. Likewise, if Mr. Hidehito Obayashi's election is approved, the Company plans to enter into the same limited liability agreement with him.
  - 5. Mr. Hidehito Obayashi serves as the Chairman Emeritus of Hitachi High-Technologies Corporation. The Company has transactions with Hitachi High-Technologies Corporation that includes purchase of analytical instruments. However, the amount paid by the Company as consideration for those transactions with Hitachi High-Technologies Corporation is deemed insignificant given that when averaged over the past three fiscal years, the payments amounted to less than 0.1% of annual consolidated revenues of Hitachi High-Technologies Corporation.
  - 6. The Company has notified the Tokyo Stock Exchange of status of Messrs. Tisato Kajiyama and Tadashi Ohe as independent officers. If their reelection is approved, the Company plans to notify the stock exchange of status of Messrs. Kajiyama and Ohe as independent officers again. Likewise, if Mr. Hidehito Obayashi's election is approved, the Company plans to notify the stock exchange of Mr. Obayashi's status as an independent officer.

# Proposal No. 3: Election of One (1) Corporate Auditor

The term of office of Corporate Auditor, Mr. Yasuyuki Nakajima will expire at the conclusion of this Ordinary General Meeting of Shareholders. Accordingly, election of one (1) Corporate Auditor is proposed. The Audit & Supervisory Board has already given its approval to this proposal.

The candidate for Corporate Auditor is as follows:

Name (Date of birth)			Career summary	Number of the Company's shares held
	Apr.	1981	Joined the Company	
	Jun.	2001	General Manager of Toxicology & Environmental Science Department, Biological Research Laboratories of the Company	
	Dec.	2007	General Manager of Analysis Research Department, Chemical Research Laboratories of the Company	
	Jun.	2011	Head of Biological Research Laboratories of the Company	
	Jun.	2013	Director, Head of Biological Research Laboratories of the Company	6,700
Hiroshi Onitsuka	Apr.	2014	Director, Executive Officer, Head of Research Planning Department of the Company	
(February 19, 1958)	Jun.	2014	Executive Officer, Head of Research Planning Department of the Company	
New Candidate	Apr.	2016	Executive Officer, Head of Chemical Research Laboratories of the Company (to the present)	
	(Posi	tion and	l responsibilities in the Company)	
	Exec	utive O	fficer	
	Head	of Che	mical Research Laboratories	
Reason for the nomination	of the c	andidat	te for Corporate Auditor	
June 2011, he served as He	ead of B	iologic	arch for many years, with a focus on agricultural cher al Research Laboratories, and from April 2016, as He ating to the continued growth of the Company Group	ead of
the life sciences sector. Co has determined that he is s	nsiderir uited to	ng his al serve a	bundant work experience and specialized knowledge, s a Corporate Auditor with responsibility for ensuring f duties, and has nominated him as a candidate for Co	the Company g the

Note: No special conflicts of interest exist between the Corporate Auditor candidate Mr. Hiroshi Onitsuka and the Company.

# (Reference) The Company's stance towards independency for Outside Directors and Outside Corporate Auditors

The Company's independence standards for Outside Officers are as follows.

- The Company's independent Outside Officers (Directors and Corporate Auditors) and independent Outside Officer candidates fulfill the Companies Act's requirements for Outside Officers, as well as the following independence standards.
- (1) Not being an executive (a person who executes business; hereinafter, the same) of the Company or its subsidiaries, nor having been an executive of the Company or its subsidiaries for the past 10 years (if however, a non-executive director or corporate auditor of the Company or its subsidiaries at some point in the past 10 years, the 10 years prior to being appointed to that role).
- (2) Not being one of the Company's major shareholders (a shareholder with 10% or more of voting rights) or an executive thereof.
- (3) Not being an executive of a corporation of which the Company is a major shareholder (a shareholder with 10% or more of voting rights).
- (4) Not being a major client or supplier (a client or supplier from whom the value of average payments for transactions to the Company or its subsidiaries over the past 3 fiscal years exceeds 2% of the average annual consolidated net sales of the Company over the past 3 fiscal years) of the Company or its subsidiaries or an executive thereof.
- (5) Not being a party whose major client or supplier is the Company or its subsidiaries (a party to whom the value of average payments for transactions by the Company or its subsidiaries over the past 3 fiscal years exceeds 2% of the average annual consolidated net sales of that party over the past 3 fiscal years), or an executive thereof.
- (6) Not being an executive of a major financial institution with which the Company has borrowings (a financial institution from whom the average amount of the Company's consolidated fiscal-year-end balance of borrowings over the past 3 fiscal years exceeds 2% of the Company's average annual consolidated fiscal-year-end total assets over the past 3 fiscal years) nor having been an executive thereof for the past 3 years.
- (7) Not being an attorney, certified public accountant, certified public tax accountant, other consultant, researcher or educator in receipt from the Company of a large amount of monetary consideration or other property (an average annual amount over the past 3 fiscal years of over ¥10 million for individuals or, in the event the recipient is a corporation or other organization that said individual is affiliated with or retained by, of an amount in excess of 2% of that organization's average annual total revenues over the past 3 fiscal years) other than Director or Corporate Auditor remuneration.
- (8) Not being a close relative (spouse, person within the second degree of kinship or relative living together) of an executive (limited to key personnel) of the Company or its subsidiaries.
- (9) In addition to items (1) through (8) above, being such person as the Board of Directors determines to be a person whose independence as an independent Outside Officer is unquestionable and for whom there is no rationally determined risk of a conflict of interest with the general shareholders of the Company.

# Proposal No. 4: Determination of Amount and Other Details of Performance-Linked Stock Compensation for Directors, etc.

1. Reasons for the proposal

This proposal is to request the introduction of a Board Benefit Trust (BBT) as a new performance-linked stock compensation plan (the "Plan") for Directors (excluding Outside Directors; the same applies hereinafter unless otherwise specified) and Executive Officers and Associate Executive Officers (collectively, the "Directors, etc.") of the Company.

The proposal is intended to increase awareness about improving earnings over the medium-to long-term and contributing to improve corporate value by clarifying the relationship between the compensation of Directors, etc. and the Company's performance and the stock price, and by having Directors, etc. share with the shareholders not only the benefits of increases in the stock price, but also the risk of decreases in the stock price. In light of this purpose, the Company considers the content of the proposal to be appropriate.

The proposal requests approval for the amount of compensation, etc. to be paid as new stock compensation to be provided to the Directors of the Company, separately from the amount of compensation of Directors approved at the 139<sup>th</sup> Ordinary General Meeting of Shareholders held on June 25, 2009 (within ¥45 million per month, not including employee salary). The Company intends to leave determination of details of the system to the Board of Directors, within the framework given in 2. below.

In addition, if Proposal 2 "Election of Nine (9) Directors" is approved without change, the number of Directors subject to the system will be six.

### 2. Amount and details of remuneration under the Plan, etc.

(1) Outline of the Plan

The Plan is a performance-linked stock compensation plan under which money contributed by the Company is used as funds to acquire the Company's shares through a trust (hereinafter the trust set up under the Plan is referred to as the "Trust") and the Company's shares and the cash equivalent to the market price of the Company's shares (the "Company's Shares, etc.") are provided through the Trust to Directors, etc. in accordance with director stock benefit rules established by the Company. The Directors, etc. will receive benefit of the Company's Shares etc. as of the date of their retirement from office, as a rule.

### (2) Individuals subject to the Plan

Directors (Outside Directors are not subject to the Plan), Executive Officers and Associate Executive Officers

## (3) Period of trust

From August 2019 (tentative) until the Trust ends. (With respect to the period of the Trust, the Trust shall continue without a specific ending period, continuing for as long as the Plan continues. The Plan shall end if the Company's shares are delisted, the director stock benefit rules are discontinued, or similar grounds arise.)

### (4) Money left in the Trust (Amount of compensation)

On the condition that this proposal is approved, the Company shall introduce the Plan targeting the three business years from the business year ending March 31, 2020 to the business year ending March 31, 2022 (hereinafter the period of the three business years concerned is referred to as the "Initial Covered Period" and the Initial Covered Period and each three-business year period that begins after the Initial Covered Period has elapsed are referred to as the "Covered Period" respectively) and, in order to distribute the Company's Shares, etc. to Directors, etc., the Company will provide the money described below to the Trust as funds to acquire the Company's shares via the Trust.

Firstly, at the time of setting up the Trust (August 2019 (Scheduled)), the Company will contribute to the Trust funds up to an upper limit of ¥800 million (of which ¥300 million is for Directors) as the necessary funds corresponding to the Initial Covered Period.

Furthermore, even after the Initial Covered Period has elapsed, until such time as the Plan ends, the Company shall for each Covered Period additionally contribute to the Trust funds up to an upper limit of ¥800 million (of which ¥300 million is for Directors), as a rule. However, in the case where such an

additional contribution is made, if the Company's shares (excluding the Company's shares equivalent to the number of points that have been granted to Directors, etc. in relation to any preceding Covered Period and that have yet to be distributed to the Directors, etc.) and money (hereinafter referred to collectively as the "Remaining Shares, etc.") remain in the Trust assets, the sum total of the value of the Remaining Shares, etc. (the book value of the Company's shares on the last day of the previous Covered Period) and the additionally contributed money shall be not exceed ¥800 million (of which ¥300 million is for Directors).

Throughout the Covered Period, including the Initial Covered Period, the Company may make multiple contributions of funds to the Trust until such time as the aggregate amount of contributions during the Covered Period concerned reaches the upper limits set out above. The Company will disclose its decision to make additional contributions in a timely and appropriate manner.

### (5) Acquisition method of the Company's shares and number of shares to be acquired

The Trust shall acquire the Company's shares through the stock market or by underwriting the disposition of the Company's treasury stock, using the funds contributed in accordance with (4) above to finance the acquisitions and no new shares shall be issued.

As a reference, based on the assumption of the acquisition of the Company's shares at the closing price on March 25, 2019, the maximum number of shares that will be acquired using up to an upper limit of ¥800 million in funds contributed by the Company to finance the acquisition of the Company's shares to be distributed to Directors, etc. in relation to the Initial Covered Period will be 160,000 shares. The Company will disclose details of acquisitions of the Company's shares via the Trust in a timely and appropriate manner.

(6) Calculation method for the number of the Company's Shares, etc. to be distributed to Directors, etc.

For each business year, the Company shall provide Directors, etc. with points, the number of which is determined in light of factors such as their rank and level of performance in accordance with the director stock benefit rules.

Points granted to Directors, etc. shall be converted at a ratio of one share of common stock per point when providing the Company's Shares, etc. as described in (7) below. (However, in the event of a stock split, an allotment of shares without contribution, a stock consolidation or similar following the approval of this proposal, the number of points already granted or the conversion ratio will undergo a rational adjustment according to the ratio of the stock split, allotment of shares without contribution, stock consolidation or similar.)

The number of points that will serve as the basis for distribution of the Company's Shares, etc. described in (7) below shall, as a rule, be the number of points distributed to the Directors, etc. by the time of their retirement (hereinafter, the number of points calculated in this manner is referred to as the "Final Number of Points").

### (7) Distribution of the Company's Shares, etc.

In the case where Directors, etc. have retired from office and satisfy the beneficiary requirements set out in the director stock benefit rules and the trust agreement of the Trust, the Directors, etc. concerned will, after retiring from office, receive distribution of the Company's shares from the Trust in a number according to the Final Number of Points as determined in accordance with the description in (6) above, as a rule, after taking prescribed procedure for determining beneficiaries.

However, in the case where Directors, etc. meet the requirements stipulated in the director stock benefit rules, they shall receive in respect of a certain percentage of the points granted to them an amount of cash equivalent to the market price of the Company's shares in place of distribution of the Company's shares. The Trust may sell the Company's shares in order to provide the cash.

### (8) Exercise of voting rights

In accordance with instructions from the trust administrator, the voting rights represented by the Company's shares held in the Trust's account shall not be exercised without any exception. Adoption of this approach is intended to ensure neutrality in the management of the Company with respect to the exercise of voting rights represented by the Company's shares held in the Trust's account.

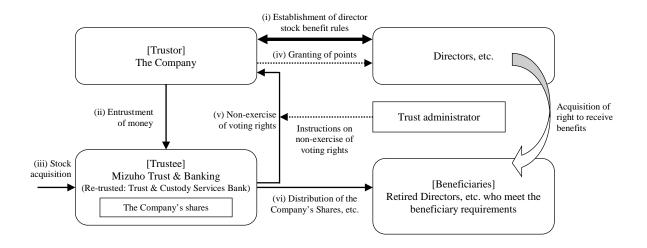
### (9) Treatment of dividends

The Trust shall receive dividends from the Company's shares held in the Trust's account and shall use them for payment to acquire the Company's shares and for trust fees, etc. for the trustee of the Trust. In addition, in the case where the Trust is terminated, dividends remaining in the Trust shall be distributed to Directors, etc. in office at that time, according the number of points held by each on a pro rata basis, in accordance with the provisions of the director stock benefit rules.

### (10) Treatment upon termination of the Trust

The Trust shall terminate in the case where grounds such as a delisting of the Company's shares or the termination of the director stock benefit rules have arisen. The Company plans to acquire without consideration all the Company's shares included in the remaining assets of the Trust upon termination of the Trust and to then cancel them by a resolution of the Board of Directors. As for the cash included in the remaining assets of the Trust upon termination of the Trust, the balance after deduction of the cash distributed to Directors, etc. in accordance with (9) above shall be distributed to the Company.

<Reference: Framework of the Plan>



- (i) The Company establishes director stock benefit rules within the framework of approval of this proposal.
- (ii) The Company entrusts the money within the amount approved at this proposal.
- (iii) The Trust acquires the Company's shares through the stock market or by underwriting the disposition of the Company's treasury stock using the money entrusted in (ii) as funds.
- (iv) The Company grants points to the Directors, etc. based on the director stock benefit rules.
- (v) In accordance with instructions from the trust administrator, who is independent from the Company, the Trust shall not exercise voting rights concerning the Company's shares in the Trust account.
- (vi) The Trust distributes to those among the retired Directors, etc. who meet the beneficiary requirements stipulated in the director stock benefit rules and the trust agreement of the Trust (hereinafter referred to as the "Beneficiaries") the Company's shares based on the number of points granted to the Beneficiaries. However, in the case where Directors, etc. meet the requirements stipulated in the director stock benefit rules, they shall receive in respect of a certain percentage of the points granted to them an amount of cash equivalent to the market price of the Company's shares.