August 5, 2015

## 1Q FY2015 (April 1- June 30, 2015) Financial Results

## Supplemental Information

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FY2014-15 Quarterly Sales by Segment (1)
(¥billion)

|  | FY2014 |  |  |  |  | FY2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q | Total | 1Q | $\begin{gathered} \hline \text { 1QE } \\ \text { as of May2015 } \end{gathered}$ |
| Chem | 8.5 | 8.2 | 9.1 | 8.5 | 34.3 | 8.7 | 8.9 |
| Fine Chemicals | 2.7 | 2.6 | 2.8 | 2.5 | 10.6 | 3.0 | 3.0 |
| Basic Chemicals | 5.8 | 5.6 | 6.3 | 6.0 | 23.7 | 5.7 | 5.9 |
| Performance Materials | 11.8 | 12.4 | 13.0 | 12.2 | 49.4 | 13.0 | 12.3 |
| Agro | 12.3 | 6.2 | 5.7 | 21.5 | 45.7 | 13.6 | 13.1 |
| Pharma | 2.5 | 2.5 | 2.1 | 1.7 | 8.8 | 2.1 | 1.8 |
| Trading | 14.1 | 13.2 | 14.1 | 13.0 | 54.4 | 14.7 | 14.7 |
| Others | 3.8 | 4.7 | 4.6 | 7.8 | 20.9 | 4.1 | 4.9 |
| Adjustment | -10.5 | -9.8 | -10.7 | -11.3 | -42.3 | -11.0 | -11.4 |
| Total | 42.5 | 37.4 | 37.9 | 53.4 | 171.2 | 45.2 | 44.3 |

(1) Including inter-segment sales/transfers

## FY2014-15 Quarterly OP by Segment

(¥billion)

|  | FY2014 |  |  |  |  | FY2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q | Total | 1Q | $\begin{gathered} \hline \text { 1QE } \\ \text { as of May } 2015 \end{gathered}$ |
| Chem | 1.0 | -0.6 | 0.6 | 0.9 | 1.9 | 1.5 | 1.3 |
| Performance Materials | 3.3 | 3.4 | 3.2 | 2.1 | 12.0 | 3.4 | 2.6 |
| Agro | 4.0 | 0.0 | -0.5 | 5.7 | 9.2 | 4.4 | 3.8 |
| Pharma | 0.8 | 0.8 | 0.4 | 0.3 | 2.3 | 0.4 | 0.2 |
| Trading | 0.5 | 0.4 | 0.5 | 0.3 | 1.7 | 0.5 | 0.4 |
| Others | -0.1 | 0.0 | 0.1 | 0.6 | 0.6 | 0.0 | -0.1 |
| Adjustment | -0.6 | -0.4 | -0.7 | -0.7 | -2.4 | -0.8 | -0.7 |
| Total | 8.9 | 3.6 | 3.6 | 9.2 | 25.3 | 9.4 | 7.5 |
| FX Rate ( $¥$ /\$) | 102 |  |  |  |  | 121 |  |
| Naphtha ( $¥ / \mathrm{kl}$ ) (1) | 69,900 |  |  |  |  | 48,800 |  |

(1) Based on Trade Statistics of Japan Ministry of Finance

## 1Q FY2015 Sales YOY Change

$<$ Chem
$>$

|  |  | April- <br> June |
| :---: | :---: | :---: |
|  | Total subsegment | +12\% |
|  | TEPIC | -4\% |
|  | Environmental related products | +26\% |
| $\begin{aligned} & 00 \\ & 00 \\ & \stackrel{0}{0} \\ & \frac{0}{0} \\ & \frac{0}{3} \end{aligned}$ | Total subsegment | -2\% |
|  | Melamine | +7\% |
|  | Urea including AdBlue AdBlue | +3\% |
|  | High purity sulfuric acid | -14\% |

$<$ Performance
$\quad$ Materials $>$

|  |  | April- <br> June |
| :---: | :---: | :---: |
| $\begin{aligned} & \text { V. } \\ & \frac{\cdots}{n} \\ & \frac{0}{0} \end{aligned}$ | Total SUNEVER | +22\% |
|  | Other Display Materials | -14\% |
|  | Total Display Materials | +22\% |
|  | KrF (ARC® ${ }^{\text {( }}$ | -1\% |
|  | ArF (ARC®) | +10\% |
|  | Total | +5\% |
|  | Other Semiconductors Materials | -24\% |
|  | Total Semiconductors Materials | -3\% |
| SNOWTEX (1) |  | +3\% |
| Organo sol (1) |  | +20\% |

$<$ Agro (1)(2) $>$

|  | April- <br> June |
| :---: | ---: |
| Total segment | $+10 \%$ |
| ROUNDUP | $-1 \%$ |
| Except <br> ROUNDUP | $+15 \%$ |

< Pharma >

|  | April- <br> June |
| :---: | :---: |
| Total <br> segment | $-17 \%$ |
| LIVALO | $-20 \%$ |
| Custom <br> Chemicals | $-8 \%$ |

(1) Non-consolidated basis
(2) Before discount
*ARC ${ }^{\circledR}$ is registered trade mark of Brewer Science, Inc.
*Other Semiconductors Materials: Multi layer process materials (ARC®), microlens, etc

