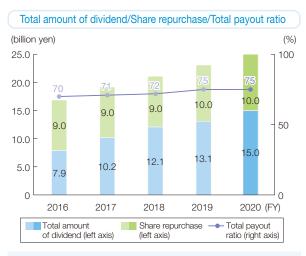
Financial and Non-Financial Highlights



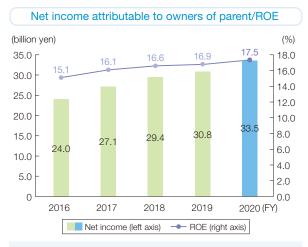
Operating income reached record highs for seven consecutive years

Our operating margin has maintained levels of 10% or more for 18 consecutive years since FY2003.



Total payout ratio target during the Mid-term Business Plan (FY2019-FY2021) is 72.5% for FY2019 and 75% for FY2020 and beyond.

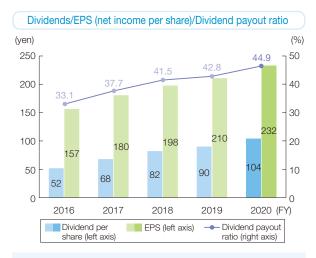




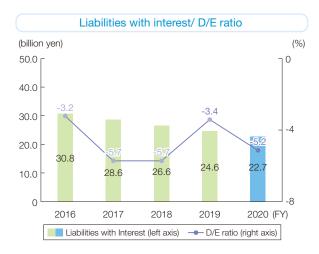
Net income reached record highs for eight consecutive years.

ROE exceeded the level achieved in the previous year and exceeded the earning outlook of 16.6% announced in November 2020.

ROE target during the Mid-term Business Plan (FY2019-FY2021) is 16% or higher.

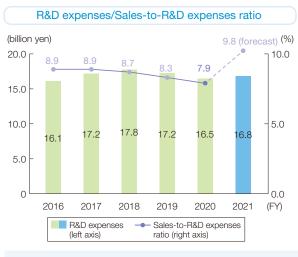


Dividends have increased for nine consecutive years from FY2012 to FY2020. The dividend payout ratio target during the Mid-term Business Plan (FY2019-FY2021) is 42.5% for FY2019 and 45% for FY2020 and beyond.

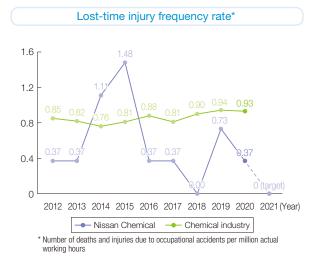


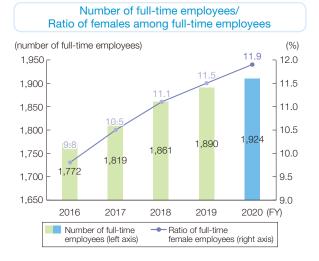
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tion for Future Creation



Placing importance on R&D, we have maintained a high sales-to-R&D expenses ratio of 8-9%.

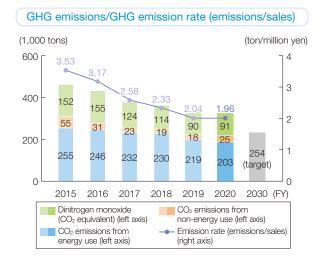






* Figures from FY2019 also include annual paid leave acquisition by managers





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