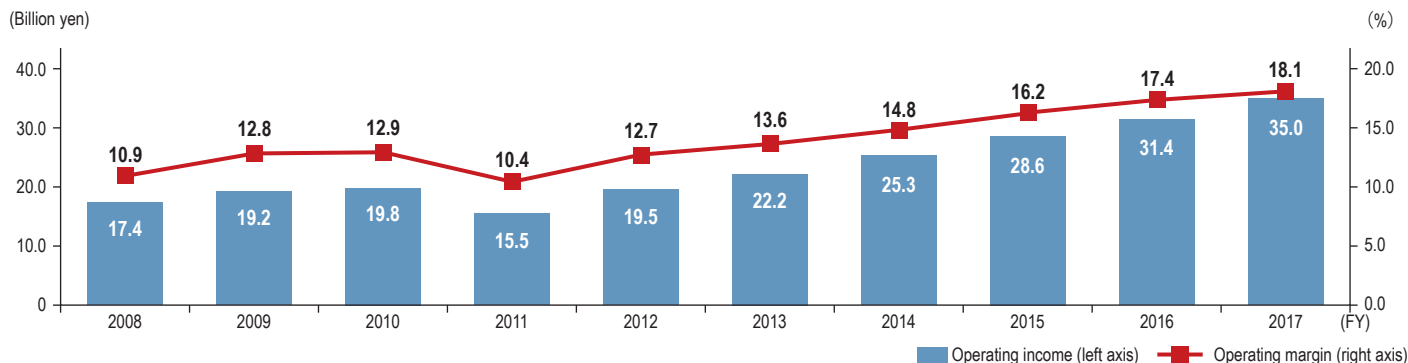
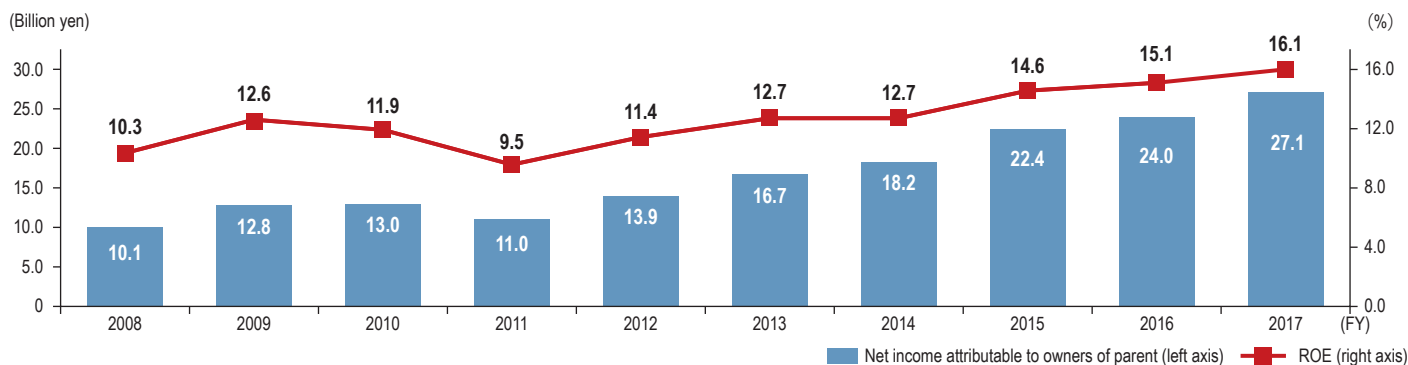


# Financial Highlights

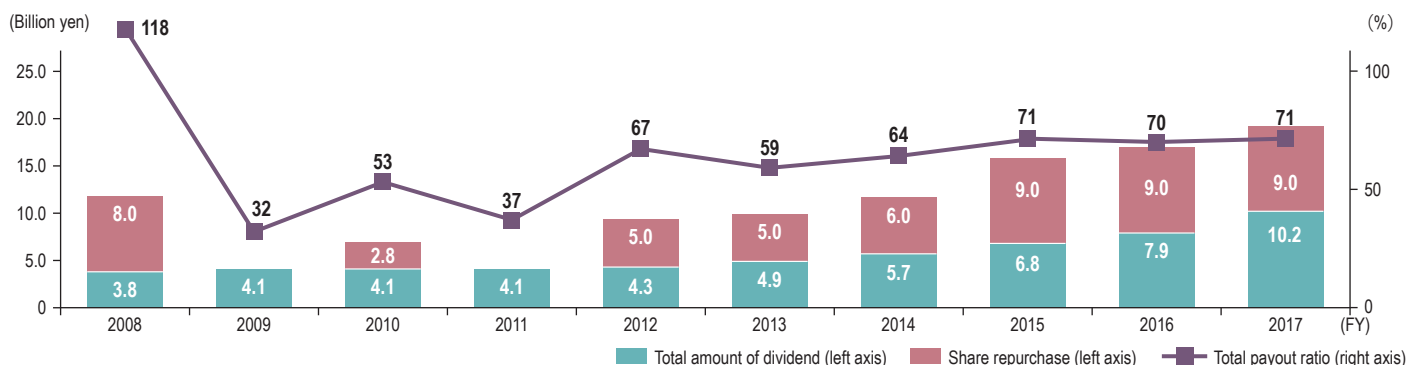
## Operating income / Operating margin



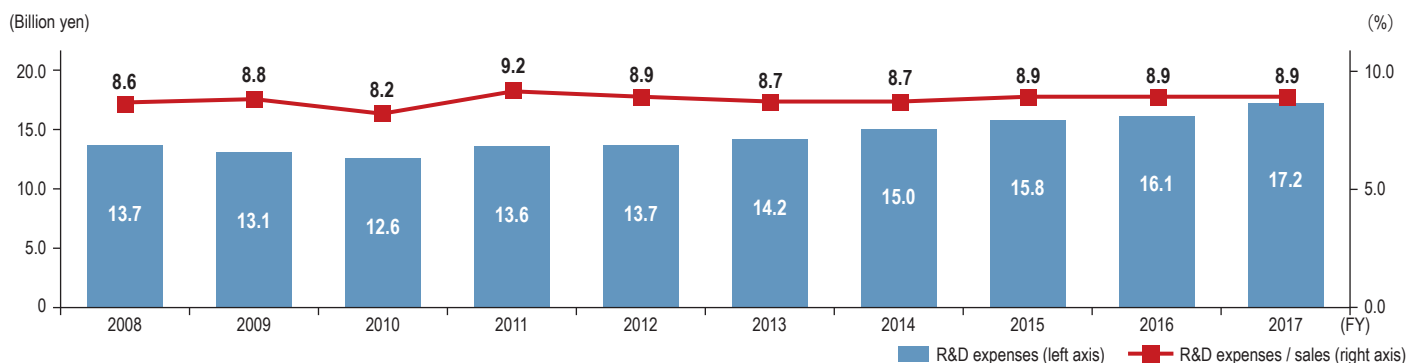
## Net income attributable to owners of parent / ROE



## Total amount of dividend / Share repurchase / Total payout ratio



## R&D expenses / Percentage of sales



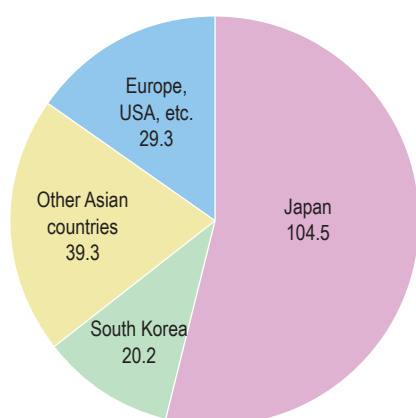
## Financial Data (consolidated)

	Unit	FY2013	FY2014	FY2015	FY2016	FY2017
Sales	Billion yen	163.7	171.2	176.9	180.3	193.4
Operating income	Billion yen	22.2	25.3	28.6	31.4	35.0
Ordinary income	Billion yen	23.7	26.4	29.5	31.7	36.2
Net income attributable to owners of parent	Billion yen	16.7	18.2	22.4	24.0	27.1
EBITDA*1	Billion yen	30.8	33.8	38.3	40.3	45.5
EPS*2	Yen / Share	102.11	113.99	143.37	156.97	180.30
Dividend	Yen / Share	30	36	44	52	68
Dividend payout ratio	%	29.4	31.6	30.7	33.1	37.7
Total assets	Billion yen	208.0	223.9	228.2	231.7	249.0
Net assets	Billion yen	137.8	151.3	156.9	163.7	176.4
Cash	Billion yen	30.8	31.3	35.3	35.7	37.7
Liabilities with interest	Billion yen	36.1	35.1	33.1	30.8	28.6
Equity ratio	%	65.7	66.9	68.1	69.9	70.1
Capex	Billion yen	8.8	9.8	10.2	14.3	13.7
Depreciation	Billion yen	8.5	8.5	9.7	8.9	10.5

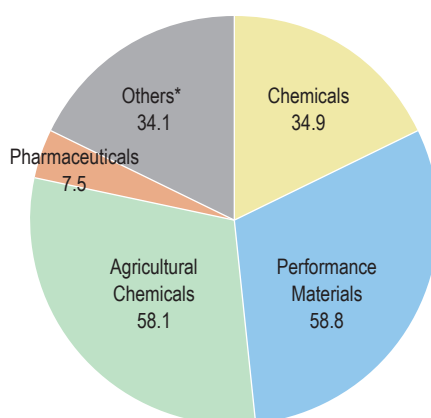
\*1 Operating income + depreciation \*2 Net income attributable to owners of parent / issued shares

## FY2017 Sales and Operating Income

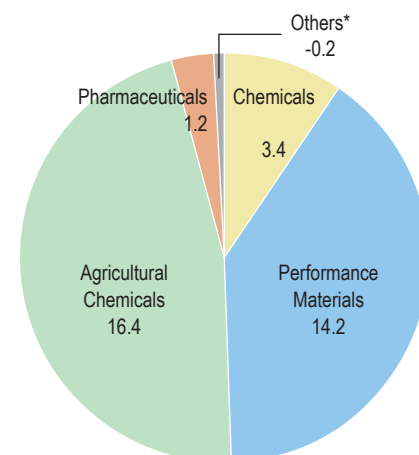
Sales according to region (billion yen)



Sales according to segment (billion yen)



Operating income according to segment (billion yen)



\* Others: trading, others and adjustment