Consolidated Financial Results for the Year Ended March 31, 2018 (JPGAAP)



Stock Exchange: Tokyo

URL: http://www.nissanchem.co.jp/

Name of listed company: NISSAN CHEMICAL INDUSTRIES, LTD.

Code Number: 4021 Representative: Kojiro Kinoshita, President

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Scheduled date of annual shareholders' meeting : June 27, 2018 Scheduled dividend payment date : June 28, 2018

Scheduled date of submitting the Annual Securities Report : June 27, 2018

Supplemental information

: Yes : Yes (for institutional investors and analysts)

Financial results meeting

(Amounts rounded down to the nearest million yen)

1. Consolidated Financial Results for the Year Ended March 31, 2018 (From April 1, 2017 to March 31, 2018) (1) Consolidated Operating Results (indicated the rate of ingrades/degrades year on year)

| (1) Consolidated Operating Results | (% indicate | s the rate of inc | crease/decreas | e year on year) | | | | |
|------------------------------------|-------------|-------------------|--|-----------------|---------------|-------|------------------------------|------|
| | Net sales | | Net sales Operating Ordinary income income | | | | attributable to of parent | |
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| Year ended March 31, 2018 | 193,389 | 7.3 | 34,988 | 11.3 | 36,235 | 14.3 | 27,142 | 13.0 |
| Year ended March 31, 2017 | 180,289 | 1.9 | 31,438 | 9.9 | 31,713 | 7.4 | 24,026 | 7.5 |
| (Note) Comprehensive income: | Year ende | d March 31 | , 2018 | : 30,763 m | illion yen, 2 | 29.4% | | - |

Year ended March 31, 2018 : 30.763 million ven. 29.4% Year ended March 31, 2017 : 23,771 million yen, 10.5%

| | Basic earnings per share | Diluted net income per share | Ratio of net income to shareholders' equity | Ratio of ordinary income to total assets | Ratio of operating income to net sales | |
|---|-----------------------------|------------------------------|---|--|--|--|
| | Yen | Yen | % | % | % | |
| Year ended March 31, 2018 | 180.30 | _ | 16.1 | 15.1 | 18.1 | |
| Year ended March 31, 2017 | 156.97 | _ | 15.1 | 13.8 | 17.4 | |
| (Reference) Equity in earnings of affiliates : Year ended March 31, 2018: 1,324 million yen | | | | | | |

(Reference) Equity in earnings of affiliates

: Year ended March 31, 2017: 701 million yen

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|----------------------|--------------|-------------|--------------|-------------------------|
| | Million yen | Million yen | % | Yen |
| As of March 31, 2018 | 249,043 | 176,364 | 70.1 | 1,168.07 |
| As of March 31, 2017 | 231,748 | 163,707 | 69.9 | 1,067.76 |

(Reference) Shareholders' equity: As of March 31, 2018: 174,586 million yen

As of March 31, 2017: 162,041 million yen

(3) Consolidated Cash Flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at end of period |
|---------------------------|--------------------------------------|--------------------------------------|---|--|
| | Million yen | Million yen | Million yen | Million yen |
| Year ended March 31, 2018 | 37,691 | (15,244) | (20,268) | 37,702 |
| Year ended March 31, 2017 | 32,491 | (13,152) | (19,042) | 35,701 |

2. Cash Dividends

| | | Cash di | ividends pe | er share | | Total | Dividend | Ratio of dividend |
|--|------------------|----------------|------------------|----------|--------|----------------------------|----------|----------------------|
| | First quarter | Second quarter | Third quarter | Year-end | Annual | cash dividends (annual) | ratio | |
| | Yen | Yen | Yen | Yen | Yen | Million yen | % | % |
| Year ended March 31, 2017 | - | 24.00 | _ | 28.00 | 52.00 | 7,916 | 33.1 | 5.0 |
| Year ended March 31, 2018 | - | 32.00 | _ | 36.00 | 68.00 | 10,195 | 37.7 | 6.1 |
| Year ending March 31, 2019 (Forecast) | _ | 38.00 | _ | 40.00 | 78.00 | | 40.6 | |

3. Forecast of Consolidated Financial Results for the Fiscal Year Ending March 31, 2019 (From April 1, 2018 to March 31, 2019)

(% indicates the rate of increase/decrease against the same period of the previous year) Net income attributable to Operating Ordinary Basic earnings Net sales income income owners of parent per share Million ve Million ve Million ve Million ve Yer % Six months 96,700 6.3 18,400 6.6 18,800 5.4 14,100 7.0 94.85 ending March 31, 2019 Year ending March 31, 2019 204,000 38,000 5.0 191.93 5.5 36.800 5.2 4.9 28.500

The above basic earnings per share are calculated in consideration of share repurchase that will be implemented until July 31, 2018.

4. Notes

| 4. Notes | | |
|--------------------------------|--|--------|
| (1) Changes in significant con | solidated subsidiaries | |
| (Changes in specified subsi | diaries involving changes in scope of consolidation) | : None |
| (2) Changes of accounting po | licies and accounting estimates, and restatement | |
| 1. Changes of accounting pol | icies due to revisions of accounting standards | : None |
| 2. Changes of accounting pol | : None | |
| 3. Changes in accounting est | imates | : None |
| 4. Restatements | | : None |
| (3) Number of shares outstand | ding (common shares) | |
| 1. Number of shares outstand | ling (including treasury shares) | |
| As of March 31, 2018 | : 151,000,000 shares | |
| As of March 31, 2017 | : 154,000,000 shares | |
| 2. Number of treasury shares | | |
| As of March 31, 2018 | : 1,534,562 shares | |
| As of March 31, 2017 | : 2,242,017 shares | |
| 3. Average number of shares | outstanding over the year | |
| As of March 31, 2018 | :150,542,352 shares | |
| | | |

As of March 31, 2017 :153,058,176 shares

* Presentation regarding implementation status of audit procedures
 This financial release is not subject to audit procedures based on Financial Instruments and Exchange Law in Japan.
 Audit procedures of financial statements based on Financial Instruments and Exchange have not been completed at the time of disclosure.

* Explanations regarding appropriate use of business forecasts and other special notes The business forecast contained in this report is based on information available at the time of disclosure. Actual operating results may differ materially from the forecast due to various factors. The prerequisite information of actual forecast and other items are on page 3.

For supplemental information, please refer to our website.

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1. Analysis of Business Performance and Financial Position

(1) Analysis of Business Performance

The domestic economy for the current consolidated fiscal year (April 1, 2017 to March 31, 2018) continued to recover moderately as corporate earnings improvement, capital investment and consumer spending recovery amid the expansion of the global economy. Under such circumstance, in the Chemicals Segment, sales of Basic Chemicals increased and Fine Chemicals decreased from the same period of the previous year. In the Performance Materials Segment, sales of Display Materials, Semiconductor Materials and Inorganic Materials increased. In the Agricultural Chemicals Segment, shipments of active ingredients for veterinary pharmaceuticals increased. In the Pharmaceutical Segment, the domestic sales of "LIVALO" (anti-cholesterol drug) decreased due to expansion of generic products.

As a result, the Company's results for the current fiscal year were net sales 193,389 million yen (an increase of 131 million yen), operating income 34,988 million yen (an increase of 3,550 million yen) and ordinary income 36,235 million yen (an increase of 4,521 million yen), and net income attributable to owners of parent 27,142 million yen (an increase of 3,116 million yen). Operating income and ordinary income recorded record highs for the fourth consecutive year and net income attributable to owners of parent for the fifth consecutive year.

Explanations by segments are as below.

The Chemicals Segment

In the Basic Chemicals, sales of melamine (adhesive agent for particle board) decreased and sales of high purity sulfuric acid (agent used for cleaning semiconductor) increased. In the Fine Chemicals, the sales of "TEPIC" (epoxy compound for LED sealants) increased, while "HI-LITE" (chlorinated isocyanuric acid for sterilizing) decreased. In addition, the profit rate of Chemical Segment decreased due to the price increase of raw fuel.

As a result, sales of this segment was 34,937 million yen (an increase of 156 million yen) and operating income was 3,410 million yen (a decrease of 410 million yen).

The Performance Materials Segment

In the Display Materials, "SUNEVER" (LCD alignment coating) for smartphone had healthy sales. In the Semiconductor Materials, sales of bottom anti-reflective coatings for semiconductors (ARC®) and multi-layer process materials (OptiStack®) increased due to some customers' new plant operation and the recovery of capacity utilizations. In the Inorganic Materials, "SNOWTEX" (semiconductor polishing, hard coating, etc.) and Oragno / Monomer sol (various kinds of coating materials, resin additive) had healthy sales. Sales of Oilfield materials (for enhancing oil recovery) increased. As a result, sales of this segment was 58,762 million yen (an increase of 5,953 million yen) and operating income was

14,200 million yen (an increase of 1,666 million yen).

*ARC® and OptiStack® are registered trade mark of Brewer Science, Inc.

The Agricultural Chemicals Segment

Shipments of Fluralaner (active ingredients for veterinary pharmaceuticals) increased, and sales of "ALTAIR" (paddy rice herbicide) was also firm. We launched "ALIII", a new product that is more effective in weeding than conventional products, "ROUNDUP MAXLOAD AL" (herbicide for general household). This product contributed to higher sales. In addition, agrochemicals for overseas were also well shipped.

As a result, sales of this segment was 58,138 million yen (an increase of 6,186 million yen) and operating income was 16,370 million yen (an increase of 3,169 million yen).

The Pharmaceuticals Segment

Overseas sales of "LIVALO" increased, while domestic sales declined due to an increase of generic products. Sales of "Custom Chemicals" (custom manufacturing and process researching services for pharmaceutical companies) was firm.

As a result, sales of this segment was 7,520 million yen (a decrease of 472 million yen) and operating income was 1,233 million yen (a decrease of 422 million yen).

Trading

Sales of this segment was 59,486 million yen (an increase of 4,287 million yen) and operating income was 1,826 million yen (an increase of 128 million yen).

Others

Sales of this segment was 21,461 million yen (a decrease of 2,568 million yen) and operating income was 612 million yen (a decrease of 353 million yen).

(Forecast of business result for the next term)

| | | | | | (Billion yen) |
|--------------|--------------|------|----------|-------------------------|-----------------|
| | Net Sales Or | | Ordinary | Net Income attributable | Basic Earnings |
| | | | Income | to Owners of Parent | per Share (Yen) |
| Next Term | 204.0 | 36.8 | 38.0 | 28.5 | 191.93 |
| Current Term | 193.4 | 35.0 | 36.2 | 27.1 | 180.30 |

Segment Sales and Operating Income

| | (Billion yen) | | | | | |
|------------------------|---------------|--------------|------------------|--------------|--|--|
| | Net | Sales | Operating Income | | | |
| | Next Term | Current Term | Next Term | Current Term | | |
| Chemicals | 38.0 | 34.9 | 3.9 | 3.4 | | |
| Performance Materials | 62.5 | 58.8 | 14.1 | 14.2 | | |
| Agricultural Chemicals | 63.0 | 58.1 | 17.7 | 16.4 | | |
| Pharmaceuticals | 7.2 | 7.5 | 1.5 | 1.2 | | |
| Trading | 64.7 | 59.5 | 2.0 | 1.8 | | |
| Others | 23.6 | 21.5 | 0.2 | 0.6 | | |
| Adjustment | (55.0) | (46.9) | (2.6) | (2.6) | | |
| Total | 204.0 | 193.4 | 36.8 | 35.0 | | |

As forecast of business result for the next term, we assume that net sales will be 204.0 billion yen, operating income will be 36.8 billion yen, ordinary income will be 38.0 billion yen and net income attribute to owners of parent will be 28.5 billion yen. The above forecast is calculated on the assumption that the exchange rate will be 107 yen per dollar.

(2) Analysis of Financial Position

(Position of Assets, Liabilities and Net Assets)

Total assets as of March 31, 2018 was 249,043 million yen (an increase of 17,294 million yen from the previous year) due to increases in notes and accounts receivable-trade and investment securities.

Total liabilities as of March 31, 2018 was 72,678 million yen (an increase of 4,637 million yen) due to increases in notes and accounts payable-trade.

Net assets as of March 31, 2018 was 176,364 million yen (an increase of 12,657 million yen). As a result, the equity ratio was 70.1% (an increase of 0.2 point).

(Position of Cash Flow)

Deducting income taxes paid from income before income taxes and non-controlling interests, depreciation and amortization, and gain and loss in working capital, net cash provided by operating activities for the consolidated fiscal year ended March 31, 2018 was 37,691 million yen (32,491 million yen for the previous year).

Due to investment on plant and equipment, net cash used in investing activities for the consolidated fiscal year ended March 31, 2018 was 15,244 million yen (13,152 million yen for the previous year).

Due to share repurchase, payment for dividends and of long-term loans payable, net cash used in financing activities

for the consolidated fiscal year ended March 31, 2018 was 20,268 million yen (19,042 million yen for the previous year). As a result, cash and cash equivalents for the consolidated fiscal year ended March 31, 2018 was 37,702 million yen (35,701 million yen for the previous year), reflecting 177 million yen effect of exchange rate changes. It increased by 2,000 million yen compared to the previous year.

<Reference> The transit of Cash Flow indices

For the year Ended

| | March 31, 2014 | March 31, 2015 | March 31, 2016 | March 31, 2017 | March 31, 2018 |
|----------------------------------|----------------|----------------|----------------|----------------|----------------|
| Shareholders' equity ratio (%) | 65.7 | 66.9 | 68.1 | 69.9 | 70.1 |
| Shareholders' equity ratio based | | | | | |
| on market value (%) | 119.5 | 175.4 | 196.2 | 212.2 | 265.3 |
| Debt repayment ratio (year) | 1.5 | 1.7 | 1.1 | 0.9 | 0.8 |
| Interest coverage ratio (times) | 82.6 | 91.5 | 154.1 | 208.0 | 299.3 |

Shareholders' equity ratio: shareholders' equity/total assets

Shareholders' equity ratio based on market value: market capitalization/total assets

Debt repayment ratio: interest-bearing liabilities/cash flows from operating activities

Interest coverage ratio: cash flows from operating activities/interest payments

(Notes 1) All indicates are calculated based on consolidated financial figures.

(Notes 2) Market capitalization is calculated based on the number of shares outstanding, excluding treasury shares.

(Notes 3) Cash flows represents operating cash flow.

(Notes 4) Interest-bearing liabilities refer to all liabilities recorded in the consolidated balance sheets that incur interest.

(3) Basic Policy on Distribution of Earnings and Dividends for current and next term

The Company's basic policy of profit allocation is returning to shareholders by improving company value through increasing revenue in the medium and long terms.

We aim to realize dividend payout ratio to be 40% in FY2018 and maintain total payout ratio to be 70% in medium-term business plan "Vista2021" launched from April 2016.

The year-end dividend is expected to be 36 yen per share. Accordingly, the total annual dividend per share for the current year ended March 31, 2018 will become 68 yen, which was 52 yen in the previous year.

Total annual dividends per share for the next year ended FY2018 is scheduled to be 78 yen (second quarter: 38 yen, year-end: 40 yen).

2. Management Policy

(1) Basic Management Policy

As a group growing with customers, we will strengthen the brand nurtured by our faithful corporate culture and maximize corporate value through productive activities for the society.

(2) Target Management Indicator

Our most important objectives are "Return on Equity (ROE)" which represents the efficiency of managing shareholders' equity and "Operate Profit Ratio to Sales" which leads to a high-value added company. We will expand our business to increase our revenue.

We aim to realize Return on Equity (ROE) to be above 14% in medium-term business plan "Vista 2021" launched in April 2016. We have achieved it in FY2016 and FY2017.

(3) Mid-and Long-term Management Strategies and Issues to be addressed

We have positioned "maximize the value of existing products and create new products" as our top priorities in Stage I, the first three years of the medium-term business plan "Vista2021" (FY2016-2018). We also have set forth three basic strategies: "maximize the profit from existing products", "improve marketing capability" and "enhance R&D capability".

We maintained an upward trend in both sales and profits, reaching our final income target one year ahead of schedule in FY2017, which is the second year of the plan. However, the business climate surrounding us is undergoing rapid change, and various risks are emerging. By steadily implementing measures based on our basic strategies, we aim to establish a stronger incomes basis and further increase our corporate value.

In our first strategy, "maximize the profit from existing products", we will accelerate to develop advanced materials -"EUV under layer materials" and "3D packaging process materials"- that will adapt to technological innovations of semiconductors.

As a stepping stone to the full-scale entry into the Environment & Energy field, we are expanding our shale oil and gas recovery enhancing materials -"nanoActiv HRT"- in North America. Manufacturing facilities and operations to other local communities are also expanding.

In addition, we will continue to focus our efforts on the stable supply of "BRAVECTO®"- parasite drug for pets- whose active ingredients is our compound invention, Fluralaner.

In our second strategy, "improve marketing capability", we will commence operations at our subsidiary in Suzhou, China from this summer. We are able to strengthen technical support and customer services in China's display materials market, which is expected to grow significantly in the future. In order to expand oversea agrochemical business, we established a subsidiary in Brazil in 2016 and in India in 2017. This establishment support sales of agrochemicals in growing markets, enhance promotion and accelerate the product-development required by the market.

In addition, we opened an office in Silicon Valley, United States, in 2016. We will accelerate to develop

talented personnel with high visibility and planning skills through collecting latest technical information. In recent years, we have been collaborating with several venture companies. We will start activities in the AI (artificial intelligence) and Life Sciences fields.

In the third strategy, "enhance R&D capability," we have developed a new insecticide called "GRACIA" and plan to launch it in South Korea in 2018 and in Japan in 2019. We will continue to enhance our agrochemicals and pharmaceuticals pipelines.

We will accelerate entry into new business fields by promoting the introduction of new materials and technologies through open innovation, such as "biological material creating collaboration" with Kyushu University.

In addition, we are working to quickly establish synthetic methods that will reduce the manufacturing costs of medium molecular pharmaceutical active ingredients such as peptides and nucleic acids.

This fiscal year will be the year which we formulate the medium-term business plan Stage II, starting from FY 2019. Although our recent results are favorable, we rely on some product to drive the company's performance compared to the plan and new product launching schedule is dropping behind. Under such circumstance, we will focus on building a growth strategy to realize the corporate vision of 2030, such as identifying social changes from a long-and medium- term viewpoint, creating new products and expanding our business portfolio.

We have established the CSR Committee, the Risk Management and Compliance Committee and the Environment, Safety and Quality Assurance Committee based on our corporate philosophy, "contribute to society with superior technology, products and services, while striving for harmony with the environment" and "basic CSR policy". We will encourage improving transparency of management, compliance with laws and social imperative and contribution to environment and society. We will raise the collective effort to become a group trusted by all of our stakeholders.

3. Basic approach to the Selection of Accounting Standards

The Company will research on trend of IFRS in the country and overseas and correspond properly when applying IFRS.

4. Consolidated Financial Statements

(1) Consolidated Balance Sheets

| | As of March 31, 2017 | (Million ye As of March 31, 2018 |
|--|---------------------------------------|--|
| ssets | | |
| Current assets | | |
| Cash and deposits | 35,701 | 37,70 |
| Notes and accounts receivable - trade | 60,075 | 65,42 |
| Merchandise and finished goods | 28,602 | 29,85 |
| Work in process | 64 | 1' |
| Raw materials and supplies | 7,778 | 7,79 |
| Accounts receivable - other | 2,379 | 1,8 |
| Short-term loans receivable | 1,065 | 4 |
| Deferred tax assets | 2,708 | 3,0 |
| Other | 2,221 | 2,4 |
| Allowance for doubtful accounts | (33) | (3 |
| Total current assets | 140,564 | 148,6 |
| Non-current assets | · · · · · · · · · · · · · · · · · · · | |
| Property, plant and equipment | | |
| Buildings and structures | 62,253 | 63,9 |
| Accumulated depreciation and impairment loss | (38,428) | (39,57 |
| Buildings and structures, net | 23,824 | 24,4 |
| Machinery, equipment and vehicles | 120,540 | 125,4 |
| Accumulated depreciation and impairment loss | (109,038) | (112,43 |
| Machinery, equipment and vehicles, net | 11,502 | 13,0 |
| Tools, furniture and fixtures | 35,717 | 37,3 |
| Accumulated depreciation and impairment loss | (30,880) | (32,26 |
| Tools, furniture and fixtures, net | 4,837 | 5,0 |
| Land | 9,198 | 9,0 |
| Leased assets | 103 | |
| Accumulated depreciation | (90) | (2 |
| Leased assets, net | 12 | |
| Construction in progress | 2,594 | 2,9 |
| Total property, plant and equipment | 51,969 | 54,4 |
| Intangible assets | | |
| Software | 610 | 7 |
| Other | 966 | 9 |
| Total intangible assets | 1,577 | 1,7 |
| Investments and other assets | | |
| Investment securities | 32,465 | 38,5 |
| Deferred tax assets | 125 | 1 |
| Net defined benefit asset | 1,987 | 2,1 |
| Other | 3,156 | 3,4 |
| Allowance for doubtful accounts | (98) | (9 |
| Total investments and other assets | 37,636 | 44,1 |
| Total non-current assets | 91,183 | 100,4 |
| Total assets | 231,748 | 249,0 |

| | | (Million yen) |
|---|-------------------------|-------------------------|
| | As of March 31, 2017 | As of March 31, 2018 |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 14,943 | 18,579 |
| Short-term loans payable | 23,155 | 23,591 |
| Current portion of long-term loans payable | 3,070 | 2,554 |
| Income taxes payable | 3,288 | 5,156 |
| Provision for bonuses | 1,920 | 2,011 |
| Provision for directors' bonuses | 28 | 27 |
| Other | 11,259 | 10,950 |
| Total current liabilities | 57,665 | 62,871 |
| Non-current liabilities | | |
| Long-term loans payable | 4,580 | 2,446 |
| Deferred tax liabilities | 2,649 | 4,341 |
| Provision for business structure improvement | 594 | 516 |
| Provision for loss on business of subsidiaries and affiliates | 309 | 309 |
| Net defined benefit liability | 101 | 126 |
| Other | 2,141 | 2,068 |
| Total non-current liabilities | 10,376 | 9,807 |
| Total liabilities | 68,041 | 72,678 |
| Net assets | | |
| Shareholders' equity | | |
| Capital stock | 18,942 | 18,942 |
| Capital surplus | 13,611 | 13,613 |
| Retained earnings | 126,370 | 133,822 |
| Treasury shares | (7,587) | (5,962) |
| Total shareholders' equity | 151,337 | 160,416 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 10,079 | 13,653 |
| Foreign currency translation adjustment | 243 | 125 |
| Remeasurements of defined benefit plans | 380 | 390 |
| Total accumulated other comprehensive income | 10,703 | 14,170 |
| Non-controlling interests | 1,666 | 1,778 |
| Total net assets | 163,707 | 176,364 |
| Total liabilities and net assets | 231,748 | 249,043 |

(2) Consolidated Statements of Income / Consolidated Statements of Comprehensive Income

- Consolidated Statements of Income

| | Year Ended March 31, 2017 | Year Ended March 31, 2018 |
|--|------------------------------|------------------------------|
| Net sales | 180,289 | 193,389 |
| Cost of sales | 105,916 | 113,513 |
| Gross profit | 74,372 | 79,876 |
| Selling, general and administrative expenses | 42,934 | 44,887 |
| Operating income | 31,438 | 34,988 |
| Non-operating income | | |
| Interest income | 20 | 26 |
| Dividend income | 726 | 817 |
| Equity in earnings of affiliates | 701 | 1,324 |
| Other | 805 | 768 |
| Total non-operating income | 2,253 | 2,937 |
| Non-operating expenses | | |
| Interest expenses | 156 | 126 |
| Loss on disposal of non-current assets | 601 | 591 |
| Plant stop losses | 274 | 270 |
| Impairment loss | 220 | - |
| Foreign exchange losses | 314 | 460 |
| Other | 411 | 240 |
| Total non- operating expenses | 1,978 | 1,690 |
| Ordinary income | 31,713 | 36,235 |
| Extraordinary income | - | - |
| Extraordinary losses | - | - |
| Income before income taxes and non-controlling interests | 31,713 | 36,235 |
| Income taxes - current | 7,439 | 9,146 |
| Income taxes - deferred | 81 | (214) |
| Total income taxes | 7,520 | 8,932 |
| Net income | 24,192 | 27,302 |
| Net income attributable to non-controlling interests | 166 | 159 |
| Net income attributable to owners of parent | 24,026 | 27,142 |

- Consolidated Statements of Comprehensive Income

| · · · · · · · · · · · · · · · · · · · | | (Million yen) |
|---|------------------------------|------------------------------|
| | Year Ended March 31, 2017 | Year Ended March 31, 2018 |
| Net income | 24,192 | 27,302 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (436) | 3,575 |
| Foreign currency translation adjustment | 188 | (124) |
| Remeasurements of defined benefit plans, net of tax | (174) | 10 |
| Share of other comprehensive income of entities accounted for using equity method | 1 | (1) |
| Total other comprehensive income | (420) | 3,460 |
| Comprehensive income | 23,771 | 30,763 |
| (Comprehensive income attributable to) | | |
| Owners of parent | 23,584 | 30,609 |
| Non-controlling interests | 186 | 153 |

(3) Consolidated Statements of Changes in Net Assets For the Year Ended March 31, 2017 (From April 1, 2016 to March 31, 2017)

| | | | | | (Million yen) | | | | | |
|---|---------------|----------------------------|-------------------|-----------------|----------------------------------|--|--|--|--|--|
| | | Total shareholders' equity | | | | | | | | |
| | Capital stock | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity | | | | | |
| Balance at beginning of current period | 18,942 | 13,611 | 115,878 | (4,281) | 144,151 | | | | | |
| Changes of items during period | | | | | | | | | | |
| Dividends of surplus | | | (7,680) | | (7,680) | | | | | |
| Net income attributable to owners of parent | | | 24,026 | | 24,026 | | | | | |
| Change of scope of consolidation | | | (157) | | (157) | | | | | |
| Share repurchase | | | | (9,002) | (9,002) | | | | | |
| Disposal of treasury shares | | 0 | | 0 | C | | | | | |
| Cancellation of treasury shares | | (0) | (5,695) | 5,695 | - | | | | | |
| Net changes of items other than shareholders' equity | | | | | | | | | | |
| Total changes of items during period | - | - | 10,492 | (3,305) | 7,186 | | | | | |
| Balance at end of current period | 18,942 | 13,611 | 126,370 | (7,587) | 151,337 | | | | | |

| | Acc | umulated other co | | | | |
|---|--|---|---|--|------------------------------|---------------------|
| | Valuation difference on available-for-sale securities | Foreign currency translation adjustment | Remeasurements of defined benefit plans | Total accumulated other comprehensive income | Non-controlling interests | Total net assets |
| Balance at beginning of current period | 10,515 | 171 | 554 | 11,241 | 1,531 | 156,924 |
| Changes of items during period | | | | | | |
| Dividends of surplus | | | | | | (7,680) |
| Net income attributable to owners of parent | | | | | | 24,026 |
| Change of scope of consolidation | | | | | | (157) |
| Share repurchase | | | | | | (9,002) |
| Disposal of treasury shares | | | | | | 0 |
| Cancellation of treasury shares | | | | | | - |
| Net changes of items other than shareholders' equity | (435) | 72 | (174) | (537) | 134 | (403) |
| Total changes of items during period | (435) | 72 | (174) | (537) | 134 | 6,782 |
| Balance at end of current period | 10,079 | 243 | 380 | 10,703 | 1,666 | 163,707 |

| | | | | | (Million yen) | | | |
|---|----------------------------|-----------------|-------------------|-----------------|----------------------------------|--|--|--|
| | Total shareholders' equity | | | | | | | |
| | Capital stock | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity | | | |
| Balance at beginning of current period | 18,942 | 13,611 | 126,370 | (7,587) | 151,337 | | | |
| Changes of items during period | | | | | | | | |
| Dividends of surplus | | | (9,063) | | (9,063) | | | |
| Net income attributable to owners of parent | | | 27,142 | | 27,142 | | | |
| Share repurchase | | | | (9,002) | (9,002) | | | |
| Cancellation of treasury shares | | | (10,627) | 10,627 | - | | | |
| Change in ownership interest of parent due to transactions with non-controlling interests | | 2 | | | 2 | | | |
| Net changes of items other than shareholders' equity | | | | | | | | |
| Total changes of items during period | - | 2 | 7,452 | 1,624 | 9,078 | | | |
| Balance at end of current period | 18,942 | 13,613 | 133,822 | (5,962) | 160,416 | | | |

For the Year Ended March 31, 2018 (From April 1, 2017 to March 31, 2018)

| | Acci | umulated other c | omprehensive inc | come | | |
|---|--|------------------|---|--------|------------------------------|---------------------|
| | Valuation difference on available-for-sale securities | | Remeasurements of defined benefit plans | Total | Non-controlling interests | Total net assets |
| Balance at beginning of current period | 10,079 | 243 | 380 | 10,703 | 1,666 | 163,707 |
| Changes of items during period | | | | | | |
| Dividends of surplus | | | | | | (9,063) |
| Net income attributable to owners of parent | | | | | | 27,142 |
| Share repurchase | | | | | | (9,002) |
| Cancellation of treasury shares | | | | | | - |
| Change in ownership interest of parent due to transactions with non-controlling interests | | | | | | 2 |
| Net changes of items other than shareholders' equity | 3,574 | (118) | 10 | 3,466 | 111 | 3,578 |
| Total changes of items during period | 3,574 | (118) | 10 | 3,466 | 111 | 12,657 |
| Balance at end of current period | 13,653 | 125 | 390 | 14,170 | 1,778 | 176,364 |

(4) Consolidated Statements of Cash Flows

| | | (Million yen) |
|---|------------------------------|------------------------------|
| | Year Ended March 31, 2017 | Year Ended March 31, 2018 |
| Cash flows from operating activities | | |
| Income before income taxes and non-controlling interests | 31,713 | 36,235 |
| Depreciation and amortization | 8,889 | 10,510 |
| Impairment loss | 220 | - |
| Interest and dividend income | (746) | (844) |
| Interest expenses | 156 | 126 |
| Increase (decrease) in provision for business structure improveme | (86) | - |
| Loss (gain) on disposal of non-current assets | 601 | 591 |
| Decrease (increase) in notes and accounts receivable - trade | (2,573) | (5,266) |
| Decrease (increase) in inventories | 2,054 | (1,309) |
| Increase (decrease) in notes and accounts payable - trade | (334) | 3,494 |
| Other | (474) | (328) |
| Subtotal | 39,419 | 43,209 |
| Interest and dividend income received | 2,175 | 1,881 |
| Interest expenses paid | (156) | (125) |
| Income taxes paid | (8,947) | (7,273) |
| Net cash provided by (used in) operating activities | 32,491 | 37,691 |
| Cash flows from investing activities | | |
| Purchase of investment securities | (787) | (759) |
| Proceeds from sales of investment securities | 2,988 | 65 |
| Purchase of property, plant and equipment | (12,394) | (13,768) |
| Payments for retirement of property, plant and equipment | (477) | (405) |
| Purchase of intangible assets | (1,091) | (585) |
| Net decrease (increase) in short-term loans receivable | (12) | 546 |
| Purchase of long-term prepaid expenses | (834) | (67) |
| Other | (542) | (270) |
| Net cash provided by (used in) investing activities | (13,152) | (15,244) |
| Cash flows from financing activities | | |
| Net increase (decrease) in short-term loans payable | 220 | 501 |
| Proceeds from long-term loans payable | 550 | 420 |
| Repayments of long-term loans payable | (3,060) | (3,070) |
| Cash dividends paid | (7,680) | (9,063) |
| Dividends paid to non-controlling interests | (52) | (39) |
| Share repurchase | (9,002) | (9,002) |
| Other | (17) | (14) |
| Net cash provided by (used in) financing activities | (19,042) | (20,268) |
| Effect of exchange rate change on cash and cash equivalents | 94 | (177) |
| Net increase (decrease) in cash and cash equivalents | 390 | 2,000 |
| Cash and cash equivalents at beginning of period | 35,335 | 35,701 |
| Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation | (25) | - |
| - Cash and cash equivalents at end of period | 35,701 | 37,702 |
| | · · | , - |

Not applicable.

(Segment and Related Information)

Segment Information

1. General Information about reportable segments

The Company's reportable segments are components of the Group that engage in business activities, whose operating results are regularly reviewed by the Board of Directors when making resource allocation and performance assessment decisions, and for which discrete financial information is available.

Divisions by products and services are located in the headquarter, and each division works out a comprehensive

strategy applicable to their products and services and carries out their business activities.

The Company consists of segments based on divisions as follows:

| Segment | Main Products | | | | |
|--------------------------|--|--|--|--|--|
| | Basic chemicals (melamine, sulfuric acid, nitric acid, ammonia, etc.) | | | | |
| Chemicals | Fine chemicals (epoxy compound for LED sealants, solder resist and painting, | | | | |
| | flame retardants, chlorinated cyanuric acid for sterilizing, etc.) | | | | |
| Derferrer | Display materials (LCD alignment coating, etc.) | | | | |
| Performance Materials | Semiconductor materials (bottom anti-reflective coating for semiconductors, etc.) | | | | |
| Materialo | Inorganic materials (hard coating materials, electronic information materials, polishing materials, etc.) | | | | |
| Agricultural Chemicals | Agrochemicals (herbicides, insecticides, fungicides, combination fungicide and insecticide, and plant growth regulators) | | | | |
| Agricultural Chemicals | Animal health products | | | | |
| Pharmaceuticals | LIVALO (anti-cholesterol drug), etc. | | | | |
| Fildimaceuticals | Finetech (custom manufacturing and process researching services for pharmaceutical companies) | | | | |
| Trading | Trading, etc. | | | | |
| Others | Transportation, landscaping, engineering, fertilizer, etc. | | | | |

2. Basis of measurement of reported segment income or loss, segment assets and other material items

The accounting policies for the reportable segments are consistent with the Company's accounting policies used in the preparation

of its consolidated financial statements. Intersegment sales and income (loss) are recognized based on current market prices.

3. Information Regarding Sales, Income (Loss), and Segment Assets of Reportable Segments

| For the Year Ended Marc | ch 31, 2017 (F | From April 1, 2 | 016 to March | 31, 2017) | |
|---|----------------|-----------------|--------------|-----------|--|
| | | | | | |

| 1) For the Year Ended Ma | rch 31 2017 (| From April 1 2 | 16 to March | 31 2017) | | • | | | (Million yen) |
|---|---------------|--------------------------|-------------|----------------------|---------|--------|---------|-------------------|-----------------------|
| | Chemicals | Performance Materials | | Pharma- ceuticals | Trading | Others | Total | Adjustment (1) | Consolidated Total |
| Sales | | | | | | | | | |
| Customers | 25,723 | 46,403 | 47,791 | 7,966 | 42,281 | 10,108 | 180,274 | 14 | 180,289 |
| Intersegment | 9,057 | 6,406 | 4,160 | 26 | 12,916 | 13,921 | 46,489 | (46,489) | _ |
| Total sales | 34,780 | 52,809 | 51,952 | 7,992 | 55,198 | 24,029 | 226,764 | (46,474) | 180,289 |
| Operating income (loss) | 3,820 | 12,533 | 13,201 | 1,656 | 1,697 | 966 | 33,875 | (2,437) | 31,438 |
| Segment assets | 26,113 | 48,028 | 55,588 | 10,182 | 19,782 | 10,731 | 170,426 | 61,322 | 231,748 |
| Other items | | | | | | | | | |
| Depreciation and amortization | 1,613 | 4,763 | 1,336 | 705 | 59 | 330 | 8,808 | 79 | 8,887 |
| Amortization of goodwill | - | - | _ | _ | 2 | _ | 2 | _ | 2 |
| Increase of property, plant and equipment and intangible assets | 2,000 | 8,404 | 2,416 | 903 | 46 | 299 | 14,070 | 229 | 14,299 |

(Notes 1) The adjustments are as follows:

(1) The (2,437) million yen adjustment in segment income includes (285) million yen in intersegment eliminations, 14 million yen sales not attributable to any reporting segment, and (2,165) million yen corporate expenses not attributable to any reportable segment. The corporate expenses are mainly group administrative expenses which do not belong to segments.

(2) The 61,322 million yen adjustment in segment assets includes (9,338) million yen in intersegment eliminations and 70,660 million yen in corporate assets not attributable to any reportable segment. The corporate assets are mainly group administrative assets which do not belong to segments.

(3) The 79 million yen adjustment in depreciation and amortization is corporation expenses.

(4) The 229 million yen adjustment in increase of property, plant and equipment and intangible assets is corporate assets. The corporate assets are mainly group administrative assets which do not belong to segments.

2) For the Year Ended March 31, 2018 (From April 1, 2017 to March 31, 2018)

| 2) For the Year Ended March 31, 2018 (From April 1, 2017 to March 31, 2018) (M | | | | | | | | | (Million yen) |
|--|-----------|--------------------------|---------------------------|----------------------|---------|--------|---------|-------------------|-----------------------|
| | Chemicals | Performance Materials | Agricultural Chemicals | Pharma- ceuticals | Trading | Others | Total | Adjustment (1) | Consolidated Total |
| Sales | | | | | | | | | |
| Customers | 25,546 | 51,973 | 54,262 | 7,493 | 44,474 | 9,638 | 193,389 | - | 193,389 |
| Intersegment | 9,390 | 6,789 | 3,876 | 26 | 15,012 | 11,822 | 46,917 | (46,917) | — |
| Total sales | 34,937 | 58,762 | 58,138 | 7,520 | 59,486 | 21,461 | 240,306 | (46,917) | 193,389 |
| Operating income (loss) | 3,410 | 14,200 | 16,370 | 1,233 | 1,826 | 612 | 37,653 | (2,665) | 34,988 |
| Segment assets | 26,976 | 52,938 | 56,571 | 9,118 | 23,393 | 9,658 | 178,656 | 70,387 | 249,043 |
| Other items | | | | | | | | | |
| Depreciation and amortization | 1,733 | 5,925 | 1,416 | 713 | 52 | 319 | 10,161 | 347 | 10,508 |
| Amortization of goodwill | 1 | - | - | - | - | - | 1 | - | 1 |
| Increase of property, plant and equipment and intangible assets | 2,594 | 7,209 | 2,541 | 679 | 23 | 304 | 13,352 | 341 | 13,694 |

(Notes 1) The adjustments are as follows:

(1) The (2,665) million yen adjustment in segment income includes (254) million yen in intersegment eliminations and (2,410) million yen corporate expenses not attributable to any reportable segment.

The corporate expenses are mainly group administrative expenses which do not belong to segments.

(2) The 70,387 million yen adjustment in segment assets includes (8,200) million yen in intersegment eliminations and 78,588 million yen in corporate assets not attributable to any reportable segment. The corporate assets are mainly group administrative assets which do not belong to segments.

(3) The 347 million yen adjustment in depreciation and amortization is corporation expenses.

(4) The 341 million yen adjustment in increase of property, plant and equipment and intangible assets is corporate assets. The corporate assets are mainly group administrative assets which do not belong to segments.

Related Information

For the Year Ended March 31, 2017 (From April 1, 2016 to March 31, 2017) Sales by region

| | | | | (Million yen) |
|---------|--------|---------------|------------|---------------|
| | | Other Asia | Europe and | Consolidated |
| Japan | Korea | (except Japan | the United | Total |
| | | and Korea) | States | TOTAL |
| 103,077 | 15,513 | 39,286 | 22,412 | 180,289 |

Note: Sales are classified to either countries or regions based on customers are located.

For the Year Ended March 31, 2018 (From April 1, 2017 to March 31, 2018) Sales by region

| | | | | (willion yen) | |
|---------|--------|-----------------------|------------|---------------|--|
| Japan | | Other Asia Europe and | | Consolidated | |
| | Korea | (except Japan | the United | Total | |
| | | and Korea) | States | Total | |
| 104,523 | 20,218 | 39,339 | 29,308 | 193,389 | |

Note: Sales are classified to either countries or regions based on customers are located.

Information regarding impairment loss on non-current assets by reportable segments

For the Year Ended March 31, 2017 (From April 1, 2016 to March 31, 2017)

| (Milli | | | | | | (Million yen) | | | | |
|--------|-----------------|-----------|--------------------------|---------------------------|----------------------|---------------|--------|-------|------------|-----------------------|
| | | Chemicals | Performance Materials | Agricultural Chemicals | Pharma- ceuticals | Trading | Others | Total | Adjustment | Consolidated Total |
| | Impairment loss | - | - | - | - | - | - | - | 220 | 220 |

(Note) 220 million yen adjustment is impairment loss on our head office involved in head office relocation.

For the Year Ended March 31, 2018 (From April 1, 2017 to March 31, 2018) Not applicable.

Information regarding amortization and unamortized balance on goodwill by reportable segments For the Year Ended March 31, 2017 (From April 1, 2016 to March 31, 2017)

| | | | | | | | | | (Million yen) |
|---------------------------------|-----------|--------------------------|---------------------------|----------------------|---------|--------|-------|------------|-----------------------|
| | Chemicals | Performance Materials | Agricultural Chemicals | Pharma- ceuticals | Trading | Others | Total | Adjustment | Consolidated Total |
| Balance as of March 31, 2017 | - | - | _ | - | 0 | - | 0 | - | 0 |

For the Year Ended March 31, 2018 (From April 1, 2017 to March 31, 2018)

| | | | | | | | | | (Million yen) |
|---------------------------------|-----------|--------------------------|---------------------------|----------------------|---------|--------|-------|------------|-----------------------|
| | Chemicals | Performance Materials | Agricultural Chemicals | Pharma- ceuticals | Trading | Others | Total | Adjustment | Consolidated Total |
| Balance as of March 31, 2018 | 6 | _ | _ | | 1 | | 6 | | 6 |

(Per Share Information)

| | | (Yen) |
|----------------------|---------------------------|---------------------------|
| | Year Ended March 31, 2017 | Year Ended March 31, 2018 |
| Net asset per share | 1,067.76 | 1,168.07 |
| Net income per share | 156.97 | 180.30 |

Notes:

1. Since residual securities do not exist, diluted net income per share is not presented.

2. Net income per share is calculated on the following basis.

| | | (Million yen) |
|---|---------------------------|---------------------------|
| | Year Ended March 31, 2017 | Year Ended March 31, 2018 |
| Net income per share | | |
| Net income attribute to owners of parent | 24,026 | 27,142 |
| Amounts not allocated to ordinary shares | - | _ |
| Net income allocated to ordinary shares | 24,026 | 27,142 |
| Average number of ordinary shares outstanding during each year | 153,058,176 | 150,542,352 |

3. Net asset per share is calculated on the following basis.

| | | (Willion yerr) |
|---|---------------------------|---------------------------|
| | Year Ended March 31, 2017 | Year Ended March 31, 2018 |
| Net asset | 163,707 | 176,364 |
| Amount deducted from net asset | 1,666 | 1,778 |
| (Non-controlling interest) | (1,666) | (1,778) |
| Net asset as of year end allocated to ordinary shares | 162,041 | 174,586 |
| Number of ordinary shares as of year end used to calculate net asset per share | 151,757,983 | 149,465,438 |

(Significant Subsequent Events)

1. The Company, at the Board of Director's meeting held on April 24, 2018, has decided to cancel its own shares under Article 178 of the Japanese Corporation Act.

- (1) Class of shares to be cancelled :
- (2) Number of shares to be cancelled :
- (3) Scheduled date of cancellation :

Common shares of company 1,000,000 shares (0.66% of issued shares prior to cancellation) May 8, 2018

(Million von)

Reference

Number of issued shares subsequent to cancellation (including treasury shares) : 150,000,000 shares

2. The Company, at the Board of Director's meeting held on May 11, 2018, has decided to repurchase its shares in the market under Article 156 of the Japanese Corporation Act, as applied pursuant to Article 165, Paragraph 3 of the same Act.

(1) Purpose of repurchase

To facilitate flexible implementation of capital policy in response to changes in the business environment.

| (2) Details of repurchase | |
|---|---|
| ①Class of shares: | Common shares of the company |
| ②Total number of shares: | Up to 1,300,000 shares (Rate of the maximum shares to be acquired |
| | to the total outstanding shares: 0.87%) |
| ③Total amount: | Up to 5,000,000,000 yen |
| ④Period of repurchase: | From May 14, 2018 to July 31, 2018 |
| <u>Reference</u> Number of treasury shares as of May 8, 2018 Total number of shares issued (excluding treasury shares) Number of treasury shares | : 149,465,312 shares : 534,688 shares |