# Consolidated Financial Results for the 3<sup>rd</sup> Quarter of FY2012 (April 1, 2012 to December 31, 2012)

## 1. Consolidated Financial Results for the 3<sup>rd</sup> Quarter of FY2012 (April 1, 2012 to December 31, 2012)

#### (1) Consolidated Operating Results

(% implies the rate of increase/decrease year on year)

|                                | Net sales   |      | Operating income |       | Ordinary income |       | Net income  |       |
|--------------------------------|-------------|------|------------------|-------|-----------------|-------|-------------|-------|
|                                | Million yen | %    | Million yen      | %     | Million yen     | %     | Million yen | %     |
| 3 <sup>rd</sup> Quarter FY2012 | 105,663     | 4.3  | 11,162           | 46.0  | 11,519          | 42.4  | 7,612       | 36.6  |
| 3 <sup>rd</sup> Quarter FY2011 | 101,329     | -3.3 | 7,646            | -27.2 | 8,087           | -19.6 | 5,575       | -14.1 |

|                                | Net income | Net income per     |
|--------------------------------|------------|--------------------|
|                                | per share  | share after latent |
|                                |            | share adjustment   |
|                                | Yen        | Yen                |
| 3 <sup>rd</sup> Quarter FY2012 | 45.83      | -                  |
| 3 <sup>rd</sup> Quarter FY2011 | 32.77      | -                  |

#### (2) Consolidated Financial Position

|                                | Total assets | Net assets  | Shareholders' equity /Total assets |
|--------------------------------|--------------|-------------|------------------------------------|
|                                | Million yen  | Million yen | / Total assets %                   |
| 3 <sup>rd</sup> Quarter FY2012 | 178,481      | 118,631     | 65.9                               |
| FY2011                         | 190,113      | 119,645     | 62.4                               |

#### 2. Status of distribution

|                   | Dividend per share (Yen) |                         |                         |          |           |  |  |
|-------------------|--------------------------|-------------------------|-------------------------|----------|-----------|--|--|
| Reference date    | 1 <sup>st</sup> quarter  | 2 <sup>nd</sup> quarter | 3 <sup>rd</sup> quarter | Term end | Full year |  |  |
| FY2011            | -                        | 12.00                   | -                       | 12.00    | 24.00     |  |  |
| FY2012            | -                        | 12.00                   |                         |          |           |  |  |
| FY2012 (expected) | -                        | -                       | -                       | 12.00    | 24.00     |  |  |

#### 3. Forecast for FY2012 (April 1, 2012 through March 31, 2013)

Consolidated Financial Forecast

(% implies the rate of increase/decrease year on year)

|        | Net sales     | Operating     | Ordinary income | Net income    | Net income |  |
|--------|---------------|---------------|-----------------|---------------|------------|--|
|        |               | income        |                 |               | per share  |  |
|        | Million yen % | Million yen % | Million yen %   | Million yen % | Yen        |  |
| FY2012 | 155,000 4.3   | 18,600 20.2   | 18,600 17.2     | 12,600 14.8   | 76.95      |  |

### 4. Business segment information

For the 3<sup>rd</sup> Quarter of FY2011 (April 1, 2011 to December 31, 2011)

|                               | Chemicals | Performance | Agricultural | Pharma-   | Trading | Others | Total   | Adjustment | Consolidated |
|-------------------------------|-----------|-------------|--------------|-----------|---------|--------|---------|------------|--------------|
|                               |           | Materials   | Chemicals    | ceuticals |         |        |         |            | Total        |
| Sales to customers            | 21,479    | 21,874      | 15,100       | 7,579     | 28,131  | 7,163  | 101,329 | -          | 101,329      |
| Inter-segment sales/transfers | 6,164     | 3,728       | 1,113        | 21        | 5,168   | 6,463  | 22,658  | -22,658    | -            |
| Total sales                   | 27,644    | 25,602      | 16,214       | 7,600     | 33,299  | 13,627 | 123,988 | -22,658    | 101,329      |
| Operating income              | 1,366     | 3,741       | -687         | 3,581     | 1,008   | -66    | 8,943   | -1,297     | 7,646        |

### For the 3<sup>rd</sup> Quarter of FY2012 (April 1, 2012 to December 31, 2012)

|                               | Chemicals | Performance | Agricultural | Pharma-   | Trading | Others | Total   | Adjustment | Consolidated |
|-------------------------------|-----------|-------------|--------------|-----------|---------|--------|---------|------------|--------------|
|                               |           | Materials   | Chemicals    | ceuticals |         |        |         |            | Total        |
| Sales to customers            | 20,416    | 24,807      | 16,603       | 8,374     | 28,883  | 6,578  | 105,663 | -          | 105,663      |
| Inter-segment sales/transfers | 6,379     | 3,482       | 1,405        | 21        | 6,292   | 8,256  | 25,839  | -25,839    | -            |
| Total sales                   | 26,796    | 28,290      | 18,009       | 8,395     | 35,176  | 14,835 | 131,503 | -25,839    | 105,663      |
| Operating income              | 1,209     | 5,737       | 197          | 4,184     | 1,116   | 207    | 12,653  | -1,490     | 11,162       |